



**AGENDA**  
**GREATER NAPLES FIRE RESCUE DISTRICT**  
**BOARD OF FIRE COMMISSIONERS MEETING**  
**May 14, 2019**

**I. Meeting Opened**

- A. Pledge of Allegiance and Invocation
- B. Line of Duty Deaths Reading and Moment of Silence
- C. Consent Agenda  
*All matters listed under this item are considered routine and action will be taken by one motion without separate discussion of each item; if discussion is desired by a member of the Board, that item(s) will be removed from the Consent Agenda and considered separately.*
- 1. Treasurer Report - Director Bishop 1-16
- D. Approval, Additions and Deletions to the Agenda
- E. Approval of the GNFD Minutes for April 9, 2019 17-20
- F. Awards and Recognition
  - 1. 35 Year Service Award: Finance Specialist Pat Meulenberg
  - 2. 15 Year Service Award: Captain Kevin Schoch
  - 3. 10 Year Service Award: Administrative Assistant Sarah Pike
  - 4. 1 Year Service Award: Inspector Ian Stewart
  - 5. Transfer: Firefighter Billy Cipriano Part-time to Full time
  - 6. New Employee: Training Division Administrative Assistant - Martie Morgan
- G. Fire Chief's District Report - Chief Schuldt 21-32
- H. Chapter 175 Firefighters' Pension Plan
- I. Local 2396 Report – President Kevin Nelmes

**II. OLD BUSINESS**

- A. AIW – Cell Tower Agreement – Director Bishop 33-37
- B. AIW – Reserve Funding Investments Presentations 38
  - 1. Florida Cooperative Liquid Asset Security Systems (FLCLASS) managed by Public Trust Advisors - Tommy Jordan, Regional Director 39-51
  - 2. Florida Fixed Income Trust (FLFIT) managed by Water Walker Investments – Brent Wertz, Managing Partner 52-67

**III. NEW BUSINESS**

- A. Public Comment on items not listed on the Agenda
- B. Comments by Commissioners

**IV. ADJOURNMENT**

**Next Regular BOFC Meeting Tuesday June 11, 2019**



# Budget Comparison FY 2018 -2019

Budget summary as of April 2019

Period # 7 ended 04/30/19

Revenue				
	Budgeted	Received to date	% Collected	Over/(Under)
Taxes	\$30,028,881.00	\$29,210,453.53	97.27%	-\$818,427.47
Inspection Fees New	\$592,155.00	\$457,841.67	77.32%	-\$134,313.33
Inspection Fee Existing	\$44,050.00	\$34,105.00	77.42%	-\$9,945.00
Federal Grants applied for	\$200,362.00	\$0.00	0.00%	-\$200,362.00
Federal Grants - Hurricane Irma	\$0.00	\$248,430.81	----	\$248,430.81
Federal Grants - 30th Avenue Fire	\$0.00	\$87,063.07	----	\$87,063.07
Federal Grants - FEMA	\$1,206,030.00	\$0.00	0.00%	-\$1,206,030.00
FF Supplemental	\$60,960.00	\$14,810.00	24.29%	-\$46,150.00
MARC Unit - State of Florida	\$84,805.00	\$0.00	0.00%	-\$84,805.00
FLS Charges & Fees	\$48,650.00	\$72,880.00	149.80%	\$24,230.00
Interest	\$55,440.00	\$68,128.88	122.89%	\$12,688.88
Rentals and Leases	\$117,528.00	\$41,479.96	35.29%	-\$76,048.04
Disposition of Fixed Assets	\$60,000.00	\$62,111.04	103.52%	\$2,111.04
Contributions and Donations	\$1,500.00	\$202.00	13.47%	-\$1,298.00
Other Misc. Income	\$272,886.00	\$78,447.59	28.75%	-\$194,438.41
	\$32,773,247.00	\$30,375,953.55	92.69%	-\$2,397,293.45
FDOT MM63		\$236,434.80		
<b>Total</b>		<b>\$30,612,388.35</b>		

Expenses				
	Budgeted	Spent to date	% Spent	Over/(Under)
Legislative Salaries	\$32,500.00	\$17,750.00	54.62%	-\$14,750.00
Executive Salaries	\$1,678,414.00	\$851,847.20	50.75%	-\$826,566.80
Administrative Wages	\$1,181,387.00	\$634,485.85	53.71%	-\$546,901.15
Bargaining Unit Shift Wages	\$10,825,904.00	\$6,018,858.75	55.60%	-\$4,807,045.25
Firefighters Part time	\$125,000.00	\$89,624.31	71.70%	-\$35,375.69
Bargaining Unit Overtime	\$1,752,750.00	\$1,128,151.40	64.36%	-\$624,598.60
Safer Grant Salaries - Firefighters	\$1,050,000.00	\$194,745.98	18.55%	-\$855,254.02
Safer Grant Overtime - Firefighters	\$50,000.00	\$13,644.43	27.29%	-\$36,355.57
Bargaining Unit- Non- Shift Wages	\$860,560.00	\$465,996.95	54.15%	-\$394,563.05
Earnings Other	\$611,450.00	\$14,272.13	2.33%	-\$597,177.87
Debt Services	\$683,214.00	\$530,011.66	77.58%	-\$153,202.34
FICA taxes	\$1,275,000.00	\$720,397.37	56.50%	-\$554,602.63
Retirement	\$3,158,842.00	\$1,854,282.90	58.70%	-\$1,304,559.10
Life and Health Insurance	\$3,930,390.00	\$2,699,853.90	68.69%	-\$1,230,536.10
Workers Compensation Premium	\$505,600.00	\$386,924.50	76.53%	-\$118,675.50
EE Workers Comp Checks	----	-\$9,386.48	----	----
Expenses for Grit Claimants	\$2,500.00	\$640.87	25.63%	-\$1,859.13
Unemployment Compensation/PEHP	\$197,000.00	\$200,000.00	101.52%	\$3,000.00
Professional Services	\$1,401,257.00	\$1,047,030.79	74.72%	-\$354,226.21
Accounting and Auditing	\$31,500.00	\$2,500.00	7.94%	-\$29,000.00
Current Charges	\$42,500.00	\$11,593.86	27.28%	-\$30,906.14
Travel and Per Diem	\$150.00	\$24.45	16.30%	-\$125.55
<b>Communications &amp; Freight</b>	<b>\$176,630.00</b>	<b>\$93,598.18</b>	<b>52.99%</b>	<b>-\$83,031.82</b>
Utility Services	\$186,083.00	\$102,129.63	54.88%	-\$83,953.37
Utility Services - Ochopee	\$12,750.00	\$6,793.98	53.29%	-\$5,956.02
Rental & Leases	\$157,569.00	\$95,238.35	60.44%	-\$62,330.65
Insurance General	\$322,537.00	\$382,241.71	118.51%	\$59,704.71
Repair and Maintenance	\$1,036,680.00	\$284,043.89	27.40%	-\$752,636.11
Printing	\$1,500.00	\$324.12	21.61%	-\$1,175.88
Office Supplies	\$11,500.00	\$8,749.35	76.08%	-\$2,750.65
Fuels and Lubricants	\$270,775.00	\$137,178.99	50.66%	-\$133,596.01
Operating Supplies	\$130,800.00	\$49,919.66	38.16%	-\$80,880.34
Small Equipment	\$164,982.00	\$105,996.71	64.25%	-\$58,985.29
Uniforms	\$234,796.00	\$119,037.60	50.70%	-\$115,758.40
Book, Dues	\$287,410.00	\$104,223.58	36.26%	-\$183,186.42
Capital Outlay	\$694,305.00	\$324,656.64	46.76%	-\$369,648.36
	\$33,084,235.00	\$18,687,383.21	56.48%	-\$14,387,465.31
MM63 Bargaining Unit Shift		-\$500,971.09		
<b>Total</b>		<b>\$18,186,412.12</b>		



**Balance Sheet**  
**As of 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

<b>Assets</b>			
<b>CASH IN BANK</b>			
10100-001-0000-001	GENERAL FUND CASH ACCOUNT - GNFRD	\$	1,432,893.95
10100-001-0000-002	PAYROLL - GNFRD	\$	418,655.86
10100-001-0000-003	DENTAL ACCOUNT (GNFRD)	\$	40,452.52
10100-001-0000-004	HEALTH FUND (GNFRD)	\$	63,689.61
10100-001-0000-005	UHC - MEDICARE - GNFRD	\$	50,399.10
10100-001-0001-001	GENERAL FUND - OPERATIONS	\$	11,998,290.76
10100-001-0015-000	DEBT SERVICE RESERVE FUND	\$	708,699.52
10100-001-0200-000	FIRST FLORIDA INTEGRITY BANK	\$	2,071,789.32
<b>Total CASH IN BANK:</b>		\$	16,784,870.64
<b>ACCOUNTS RECEIVABLE</b>			
11500-001-0001-000	COLLIER COUNTY RECEIVABLE	\$	18,974.67
11500-001-0003-000	EMPLOYEE RECEIVABLE	\$	8,581.90
11500-001-0007-000	MISCELLANEOUS RECEIVABLE	\$	34,382.42
11500-001-0008-000	MISC. RECEIVABLE- PREVENTION	\$	29,560.00
11500-001-0009-000	COLLIER COUNTY RECEIVABLE	\$	482.58
11500-001-0011-000	RETURNED CHECKS	\$	160.00
11500-001-0013-000	FALSE ALARM RECEIVABLE	\$	2,735.43
<b>Total ACCOUNTS RECEIVABLE:</b>		\$	94,877.00
<b>DUE FROM OTHER FUNDS</b>			
13100-001-0003-000	DUE FROM FOUNDATION TO GENERAL FUND	\$	921.25
13300-001-0000-001	DUE FROM M63	\$	214,827.85
13300-001-0000-002	M63 - PARAMEDIC LABOR	\$	236,434.80
<b>Total DUE FROM OTHER FUNDS:</b>		\$	452,183.90
<b>PROPERTY HELD FOR SALE</b>			
15000-001-0000-000	PROPERTY HELD FOR SALE	\$	1,000,000.00
<b>Total PROPERTY HELD FOR SALE:</b>		\$	1,000,000.00
<b>PREPAID</b>			
15500-001-0001-000	PREPAID INSURANCE	\$	35,651.02
15500-001-0004-000	DEPOSIT IN ZENNITH FOR GRIT CLAIMS	\$	20,732.79
<b>Total PREPAID:</b>		\$	56,383.81
<b>Total Assets:</b>		\$	18,388,315.35
<b>Liabilities</b>			
<b>VOUCHER PAYABLE</b>			
20100-001-0000-001	VOUCHERS PAYABLE	\$	104.00
20100-001-0000-002	AFLAC - PRE TAX	\$	6,839.98
20100-001-0000-003	AFLAC - POST TAX	\$	2,604.94
20100-001-0000-009	EE ELECTIVE LIFE INS - STANDARD INS	\$	-1,221.57
20100-001-0000-010	EE CONTRIBUTION TO FRS	\$	-0.11
20100-001-0000-013	FSA CONTRIBUTION	\$	6,207.30
20100-001-0000-022	FSA Contributions from Prior Year	\$	1,384.69
20100-001-0000-023	UNION LOANS TO EMPLOYEES	\$	31.80
<b>Total VOUCHER PAYABLE:</b>		\$	15,951.03
<b>OTHER CURRENT LIABILITIES</b>			
22900-001-0001-000	GRIT BANKRUPTCY DISPURSEMENT	\$	32,404.42
<b>Total OTHER CURRENT LIABILITIES:</b>		\$	32,404.42
<b>Total Liabilities:</b>		\$	48,355.45
<b>Equity</b>			
<b>PREPAID EXPENSES</b>			
27300-000-0000-001	PREPAID EXPENSES	\$	146,811.56

Run Date: 5/9/2019 9:02:14AM  
G/L Date: 4/30/2019

Page: 1



**Balance Sheet  
As of 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

<b>PREPAID EXPENSES</b>		(Continued)	
27300-000-0000-002	LAND HELD FOR SALE	\$	1,000,000.00
	<b>Total PREPAID EXPENSES:</b>		\$ 1,146,811.56
<b>FUND BALANCE</b>			
28100-001-0000-000	FUND BALANCE - RESTRICTED	\$	697,321.00
28300-001-0000-000	FUND BALANCE ASSIGNED	\$	3,160,440.00
28400-001-0000-000	FUND BALANCE - UNASSIGNED	\$	2,262,553.32
28400-001-0000-002	Retained Earnings-Current Year	\$	12,444,466.92
28400-001-0000-002	FUND BALANCE CURRENT YEAR	\$	-1,371,632.90
	<b>Total FUND BALANCE:</b>	\$	17,193,148.34
	<b>Total Equity:</b>	\$	18,339,959.90
	<b>Total Liabilities &amp; Equity:</b>	\$	18,388,315.35



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>Revenue</b>									
<b>TAXES</b>									
31100-001-0000-001	AD VALOREM	1,833,067.16	88.37	2,298,707.00	84.17	27,316,969.64	89.19	27,584,484.00	84.17
31100-001-0000-002	PRIOR YEAR TAXES	145.57	0.01	40,829.50	1.49	5,755.16	0.02	489,954.00	1.49
31100-001-0000-003	WARRANT DISTRIBUTIONS	3,200.38	0.15	200.00	0.01	4,363.47	0.01	2,400.00	0.01
31100-001-0000-004	COUNTY HELD DISTRIBUTIONS	-31.24	0.00	12.50	0.00	-16.11	0.00	150.00	0.00
31100-001-0000-005	AD VALOREM INTEREST	3,191.21	0.15	125.00	0.00	13,265.65	0.04	1,500.00	0.00
31100-001-0000-007	EXCESS FEES	0.00	0.00	8,333.33	0.31	702,925.88	2.30	100,000.00	0.31
31100-001-2060-012	AD VALOREM - OCHOPEE	84,734.36	4.08	107,107.75	3.92	602,089.84	1.97	1,285,293.00	3.92
31100-001-2060-013	OCHOPEE MANAGEMENT FEE	0.00	0.00	47,091.67	1.72	565,100.00	1.85	565,100.00	1.72
<b>Total TAXES:</b>		1,924,307.44	92.77	2,502,406.75	91.63	29,210,453.53	95.37	30,028,881.00	91.63
<b>INSPECTION FEES NEW</b>									
32901-001-0000-010	INSPECTION FEES NEW CONSTR	91,773.77	4.42	42,437.92	1.55	383,802.44	1.25	509,255.00	1.55
32901-001-0000-011	TIMED INSP/RE-INSP FEES NEW C	525.00	0.03	833.33	0.03	5,700.00	0.02	10,000.00	0.03
32901-001-0000-012	RE-INSPECTON - NEW	4,825.00	0.23	3,541.67	0.13	35,750.00	0.12	42,500.00	0.13
32901-001-0000-014	KEY BOX INSPECTION - NEW	0.00	0.00	83.33	0.00	0.00	0.00	1,000.00	0.00
32901-001-0000-015	HYDRANT THRUST BLOCK	900.00	0.04	375.00	0.01	5,500.00	0.02	4,500.00	0.01
32901-001-0000-016	HYDRANT THRUST BLOCK RE-INS	0.00	0.00	41.67	0.00	700.00	0.00	500.00	0.00
32901-001-0000-017	FIRE FLOWS	1,800.00	0.09	1,708.33	0.06	16,150.00	0.05	20,500.00	0.06
32901-001-0000-018	FIRE FLOW RE-INSPECTION	300.00	0.01	75.00	0.00	2,250.00	0.01	900.00	0.00
32901-001-2060-000	INSPECTION FEES NEW - OCHOPEE	1,840.50	0.09	250.00	0.01	8,639.23	0.03	3,000.00	0.01
<b>Total INSPECTION FEES NEW:</b>		101,964.27	4.92	49,346.25	1.81	458,491.67	1.50	592,155.00	1.81
<b>INSPECTION FEES EXISTING</b>									
32910-001-1000-110	INSP. FEES EXISTING - TIMED	225.00	0.01	62.50	0.00	900.00	0.00	750.00	0.00
32910-001-1000-111	OCCUPATIONAL INSPECTION	3,000.00	0.14	2,000.00	0.07	17,085.00	0.06	24,000.00	0.07
32910-001-1000-112	RE-INSPECTION FEES - EXISTING	0.00	0.00	125.00	0.00	100.00	0.00	1,500.00	0.00
32910-001-1000-113	INSPECTION FEES 0 - 3,000 SQ FT	125.00	0.01	416.67	0.02	2,450.00	0.01	5,000.00	0.02
32910-001-1000-114	INSPECTION FEES 3,001 - 30,000 S	800.00	0.04	250.00	0.01	2,100.00	0.01	3,000.00	0.01
32910-001-1000-115	INSPECTION FEES 30,001 - 100,000	300.00	0.01	295.83	0.01	5,560.00	0.02	3,550.00	0.01
32910-001-1000-116	INSPECTION FEES OVER 100,000 S	2,000.00	0.10	500.00	0.02	7,960.00	0.03	6,000.00	0.02
32910-001-1000-117	KEY BOX INSPECTIONS - EXISTING	0.00	0.00	20.83	0.00	0.00	0.00	250.00	0.00
32910-001-1000-119	INSP. FEES APARTMENT/CONDO	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00
<b>Total INSPECTION FEES EXISTING:</b>		6,450.00	0.31	3,670.83	0.13	36,455.00	0.12	44,050.00	0.13
<b>FEDERAL GRANTS</b>									
33100-001-0000-201	FEDERAL GRANTS APPLIED FOR	0.00	0.00	16,696.83	0.61	0.00	0.00	200,362.00	0.61
33100-001-0000-203	GRANT - HURRICANE IRMA	0.00	0.00	0.00	0.00	248,430.81	0.81	0.00	0.00
33100-001-0000-204	GRANT- 30th AVENUE FIRE	0.00	0.00	0.00	0.00	87,063.07	0.28	0.00	0.00

Run Date: 5/9/2019 9:00:37AM  
 G/L Date: 4/30/2019

Page: 1



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>FEDERAL GRANTS</b>		(Continued)							
33100-001-0000-210	FEDERAL GRANTS- FEMA	0.00	0.00	100,502.50	3.68	0.00	0.00	1,206,030.00	3.68
<b>Total FEDERAL GRANTS:</b>		0.00	0.00	117,199.33	4.29	335,493.88	1.10	1,406,392.00	4.29
<b>FIREFIGHTERS SUPPLEMENT INCOME</b>									
33500-001-0000-210	FIREFIGHTER SUPPLEMENTAL INC	0.00	0.00	5,080.00	0.19	14,810.00	0.05	60,960.00	0.19
33500-001-0000-290	MARC UNIT - STATE OF FLORIDA	0.00	0.00	7,067.08	0.26	0.00	0.00	84,805.00	0.26
33500-001-0063-212	FDOT MM63 PARAMEDIC LABOR	0.00	0.00	0.00	0.00	236,434.80	0.77	0.00	0.00
<b>Total FIREFIGHTERS SUPPLEMENT INCOME:</b>		0.00	0.00	12,147.08	0.44	251,244.80	0.82	145,765.00	0.44
<b>FIRE &amp; LIFE SAFETY CHARGES &amp; FEES</b>									
34200-001-0000-202	REIMBURSEMENT FOR OT	14,600.00	0.70	500.00	0.02	21,850.00	0.07	6,000.00	0.02
34200-001-0000-203	FALSE ALARMS	2,550.00	0.12	2,500.00	0.09	31,050.00	0.10	30,000.00	0.09
34200-001-0000-204	FIRE WATCH	0.00	0.00	208.33	0.01	9,950.00	0.03	2,500.00	0.01
34200-001-0000-206	ISO LETTERS	125.00	0.01	25.00	0.00	325.00	0.00	300.00	0.00
34200-001-0000-207	KEY BOXES SOLD	0.00	0.00	25.00	0.00	0.00	0.00	300.00	0.00
34200-001-0000-208	DUPLICATE NOC'S	50.00	0.00	41.67	0.00	485.00	0.00	500.00	0.00
34200-001-0000-209	DEFICIENCY REVIEWS	200.00	0.01	187.50	0.01	2,300.00	0.01	2,250.00	0.01
34200-001-0000-210	VARIANCE REQUESTS	300.00	0.01	250.00	0.01	1,300.00	0.00	3,000.00	0.01
34200-001-0000-211	FIRE WORK PERMITS	300.00	0.01	83.33	0.00	900.00	0.00	1,000.00	0.00
34200-001-0000-212	TRAINING DONE BY F & L SAFETY	70.00	0.00	25.00	0.00	320.00	0.00	300.00	0.00
34200-001-0000-904	SPECIAL EVENT INSPECTION FEE:	600.00	0.03	41.67	0.00	2,400.00	0.01	500.00	0.00
34200-001-0000-905	OTHER F & L MISC. INCOME	450.00	0.02	166.67	0.01	2,000.00	0.01	2,000.00	0.01
<b>Total FIRE &amp; LIFE SAFETY CHARGES &amp; FEES:</b>		19,245.00	0.93	4,054.17	0.15	72,880.00	0.24	48,650.00	0.15
<b>INTEREST EARNINGS</b>									
36100-001-0000-001	INTEREST EARNINGS	12,965.72	0.63	4,620.00	0.17	81,094.60	0.26	55,440.00	0.17
<b>Total INTEREST EARNINGS:</b>		12,965.72	0.63	4,620.00	0.17	81,094.60	0.26	55,440.00	0.17
<b>RENTALS &amp; LEASES</b>									
36200-001-0000-002	CELL TOWER LEASE CONTRACT	6,666.46	0.32	7,500.00	0.27	26,467.65	0.09	90,000.00	0.27
36200-001-0000-003	PUBLIC SAFETY - STATION 21	604.58	0.03	600.00	0.02	4,211.63	0.01	7,200.00	0.02
36200-001-0000-004	PUBLIC SAFETY - STATION 22	482.58	0.02	344.00	0.01	3,192.19	0.01	4,128.00	0.01
36200-001-0000-005	PUBLIC SAAFETY - STATION 23	300.00	0.01	600.00	0.02	2,100.00	0.01	7,200.00	0.02
36200-001-0000-006	PUBLIC SAFETY - STATION 20	745.25	0.04	750.00	0.03	5,508.49	0.02	9,000.00	0.03
<b>Total RENTALS &amp; LEASES:</b>		8,798.87	0.42	9,794.00	0.36	41,479.96	0.14	117,528.00	0.36
<b>DISPOSITION OF FIXED ASSETS</b>									
36400-001-0000-001	DISPOSITION OF FIXED ASSETS	0.00	0.00	5,000.00	0.18	62,111.04	0.20	60,000.00	0.18
<b>Total DISPOSITION OF FIXED ASSETS:</b>		0.00	0.00	5,000.00	0.18	62,111.04	0.20	60,000.00	0.18
<b>CONTRIBUTIONS AND DONATIONS</b>									
36600-001-0000-001	CONTRIBUTIONS AND DONATIONS	50.00	0.00	125.00	0.00	202.00	0.00	1,500.00	0.00

Run Date: 5/9/2019 9:00:37AM

Page: 2

G/L Date: 4/30/2019



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>Total CONTRIBUTIONS AND DONATIONS:</b>		50.00	0.00	125.00	0.00	202.00	0.00	1,500.00	0.00
<b>OTHER MISCELLANEOUS INCOME</b>									
36900-001-0000-901	BLS TRAINING	100.00	0.00	20.83	0.00	100.00	0.00	250.00	0.00
36900-001-0000-902	FIRE MARSHALL MOU REIMBURSE	0.00	0.00	3,750.00	0.14	26,387.28	0.09	45,000.00	0.14
36900-001-0000-903	GULF AMERICA CORP (GAC) LANC	0.00	0.00	8,863.58	0.32	0.00	0.00	106,363.00	0.32
36900-001-0000-904	SHOP REVENUE	0.00	0.00	7,083.33	0.26	47,955.35	0.16	85,000.00	0.26
36900-001-0000-906	OTHER MISC. INCOME	0.00	0.00	41.67	0.00	246.33	0.00	500.00	0.00
36900-001-0000-907	FLORIDA DEPT OF CORRECTIONS	0.00	0.00	64.42	0.00	0.00	0.00	773.00	0.00
36900-001-2010-052	REVENUE FF FELLOWSHIP	0.00	0.00	0.00	0.00	1,561.22	0.01	0.00	0.00
36900-001-4010-046	VEHICLE REPAIR INSURANCE REI	500.00	0.02	2,916.67	0.11	2,197.41	0.01	35,000.00	0.11
<b>Total OTHER MISCELLANEOUS INCOME:</b>		600.00	0.03	22,740.50	0.83	78,447.59	0.26	272,886.00	0.83
<b>Total Revenue:</b>		2,074,381.30	100.00	2,731,103.91	100.00	30,628,354.07	100.00	32,773,247.00	100.00
<b>Gross Profit:</b>		2,074,381.30	100.00	2,731,103.91	100.00	30,628,354.07	100.00	32,773,247.00	100.00
<b>Expenses</b>									
<b>LEGISLATIVE SALARIES</b>									
51100-001-0000-011	LEGISLATIVE SALARIES (COMMISS)	2,500.00	0.12	2,708.33	0.10	17,750.00	0.06	32,500.00	0.10
<b>Total LEGISLATIVE SALARIES:</b>		2,500.00	0.12	2,708.33	0.10	17,750.00	0.06	32,500.00	0.10
<b>EXECUTIVE SALARIES &amp; WAGES</b>									
51200-001-0000-011	EXECUTIVE SALARIES	117,887.86	5.68	139,472.00	5.11	848,952.31	2.77	1,673,664.00	5.11
51200-001-0000-012	EXECUTIVE 175 PENSION CONTRA	447.22	0.02	395.83	0.01	2,894.89	0.01	4,750.00	0.01
<b>Total EXECUTIVE SALARIES &amp; WAGES:</b>		118,335.08	5.70	139,867.83	5.12	851,847.20	2.78	1,678,414.00	5.12
<b>ADMINISTRATIVE SALARIES</b>									
51300-001-1000-012	SALARIES - NON BARGAINING (AD	78,820.27	3.80	92,198.92	3.38	568,259.19	1.86	1,106,387.00	3.38
51300-001-1000-014	OVERTIME (NON-BARGAINING)	3,731.84	0.18	6,250.00	0.23	66,226.66	0.22	75,000.00	0.23
<b>Total ADMINISTRATIVE SALARIES:</b>		82,552.11	3.98	98,448.92	3.60	634,485.85	2.07	1,181,387.00	3.60
<b>BARGAINING UNIT SHIFT SALARIES &amp; WAGES</b>									
51310-001-2000-012	BARGAINING UNIT SALARIES - SHI	833,791.84	40.19	902,158.67	33.03	6,018,858.75	19.65	10,825,904.00	33.03
51310-001-2000-013	FIREFIGHTERS - PART TIME	10,094.00	0.49	10,416.67	0.38	89,624.31	0.29	125,000.00	0.38
51310-001-2000-014	OVERTIME - SHIFT	134,269.73	6.47	146,062.50	5.35	1,128,151.40	3.68	1,752,750.00	5.35
51310-001-2050-012	SAFER GRANT SALARIES -FF	52,130.38	2.51	87,500.00	3.20	194,745.98	0.64	1,050,000.00	3.20
51310-001-2050-014	SAFER GRANT OVERTIME - FF	3,151.96	0.15	4,167.00	0.15	13,644.43	0.04	50,000.00	0.15
51310-001-2063-012	BARGAINING UNIT SHIFT MM63	-128,597.89	-6.20	0.00	0.00	-500,971.09	-1.64	0.00	0.00
<b>Total BARGAINING UNIT SHIFT SALARIES &amp; WAGE</b>		904,840.02	43.62	1,150,304.84	42.12	6,944,053.78	22.67	13,803,654.00	42.12
<b>BARGAINING UNIT - NON SHIFT</b>									
51320-001-3000-012	SALARIES - FIRE & LIFE SAFETY	59,763.68	2.88	61,296.67	2.24	435,817.68	1.42	735,560.00	2.24
51320-001-3000-014	OVERTIME FIRE & LIFE SAFETY	1,611.09	0.08	10,416.67	0.38	30,179.27	0.10	125,000.00	0.38

Run Date: 5/9/2019 9:00:37AM  
G/L Date: 4/30/2019

Page: 3



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

	Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>Total BARGAINING UNIT - NON SHIFT:</b>	61,374.77	2.96	71,713.34	2.63	465,996.95	1.52	860,560.00	2.63
<b>EARNINGS OTHER</b>								
51330-001-9000-011 DISPLACEMENT PAY	0.00	0.00	12.50	0.00	26.90	0.00	150.00	0.00
51330-001-9000-013 HOLIDAY	0.00	0.00	18,750.00	0.69	8,118.24	0.03	225,000.00	0.69
51330-001-9000-014 VACATION	0.00	0.00	10,000.00	0.37	588.48	0.00	120,000.00	0.37
51330-001-9000-015 SICK TIME	0.00	0.00	21,666.67	0.79	1,350.02	0.00	260,000.00	0.79
51330-001-9000-016 457 CONTRACTUAL	384.62	0.02	408.33	0.01	2,788.49	0.01	4,900.00	0.01
51330-001-9010-011 LIFE INSURANCE OVER \$50,000	0.00	0.00	0.00	0.00	5,186.12	0.02	0.00	0.00
51330-001-9010-012 LIFE INSURANCE OVER \$50,000	0.00	0.00	0.00	0.00	-5,186.12	-0.02	0.00	0.00
51330-001-9011-012 CLOTHING ALLOWANCE	0.00	0.00	116.67	0.00	1,400.00	0.00	1,400.00	0.00
51330-001-9012-011 DISABILITY BENEFITS	6,271.36	0.30	0.00	0.00	82,871.69	0.27	0.00	0.00
51330-001-9012-012 NET DISABILITY BENEFITS	-6,271.36	-0.30	0.00	0.00	-82,871.69	-0.27	0.00	0.00
<b>Total EARNINGS OTHER:</b>	384.62	0.02	50,954.17	1.87	14,272.13	0.05	611,450.00	1.87
<b>DEBT SERVICE</b>								
51700-001-0000-071 DEBT SERVICE - PRINCIPAL PAYM	349.88	0.02	50,601.17	1.85	424,307.52	1.39	607,214.00	1.85
51700-001-0000-072 DEBT SERVICE - INTEREST PAYME	0.00	0.00	6,333.33	0.23	105,704.14	0.35	76,000.00	0.23
<b>Total DEBT SERVICE:</b>	349.88	0.02	56,934.50	2.08	530,011.66	1.73	683,214.00	2.08
<b>FICA TAXES</b>								
52201-001-0000-011 ER SS TAXES	86,409.11	4.17	106,250.00	3.89	707,222.02	2.31	1,275,000.00	3.89
52201-001-0000-012 ER MEDICARE TAXES	10,835.45	0.52	0.00	0.00	13,175.35	0.04	0.00	0.00
<b>Total FICA TAXES:</b>	97,244.56	4.69	106,250.00	3.89	720,397.37	2.35	1,275,000.00	3.89
<b>RETIREMENT CONTRIBUTIONS</b>								
52202-001-0010-022 FRS CONTRIBUTIONS	219,597.29	10.59	211,350.83	7.74	1,419,707.39	4.64	2,536,210.00	7.74
52202-001-0011-022 175 RETIREMENT PLAN CONTRIBL	21,466.85	1.03	45,769.33	1.68	178,731.02	0.58	549,232.00	1.68
52202-001-0012-022 NATIONWIDE RETIREMENT PLAN	3,346.29	0.16	4,166.67	0.15	25,218.73	0.08	50,000.00	0.15
52202-001-0013-022 DISTRICT DEF COMP MATCH	1,850.00	0.09	1,950.00	0.07	230,625.76	0.75	23,400.00	0.07
<b>Total RETIREMENT CONTRIBUTIONS:</b>	246,260.43	11.87	263,236.83	9.64	1,854,282.90	6.05	3,158,842.00	9.64
<b>LIFE AND HEALTH INSURANCE</b>								
52205-001-0010-023 INS BENEFITS FIXED - DENTAL	1,191.65	0.06	1,277.83	0.05	22,879.53	0.07	15,334.00	0.05
52205-001-0011-023 INSURANCE BENEFITS FIXED - LIF	3,948.31	0.19	3,776.83	0.14	30,810.74	0.10	45,322.00	0.14
52205-001-0012-023 INS BENEFITS FIXED - MEDICAL	257,648.31	12.42	243,205.25	8.91	2,073,820.96	6.77	2,918,463.00	8.91
52205-001-0013-023 INS BENEFITS FIXED - STD/LTD	9,308.30	0.45	8,592.67	0.31	71,680.94	0.23	103,112.00	0.31
52205-001-0014-023 INS BENEFITS FIXED - VISION	2,376.75	0.11	2,814.00	0.10	16,254.58	0.05	33,768.00	0.10
52205-001-0015-023 INS BENEFITS - DENTAL CLAIMS	12,683.20	0.61	12,333.33	0.45	79,540.66	0.26	148,000.00	0.45
52205-001-0016-023 INS BENEFITS - MEDICAL HRA	56,937.18	2.74	55,532.58	2.03	402,342.35	1.31	666,391.00	2.03
<b>Total LIFE AND HEALTH INSURANCE:</b>	344,093.70	16.59	327,532.49	11.99	2,697,329.76	8.81	3,930,390.00	11.99
<b>WORKERS COMPENSATION</b>								

Run Date: 5/9/2019 9:00:37AM  
G/L Date: 4/30/2019

Page: 4



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
		(Continued)							
<b>WORKERS COMPENSATION</b>									
52210-001-0010-024	WORKERS COMPENSATION PREM	42,978.25	2.07	42,133.33	1.54	386,924.50	1.26	505,600.00	1.54
52210-001-0011-024	EE WORKERS COMP CHECKS	-939.00	-0.05	0.00	0.00	-9,386.48	-0.03	0.00	0.00
52210-001-0012-024	EXPENSES FOR GRIT CLAIMANTS	0.00	0.00	208.33	0.01	640.87	0.00	2,500.00	0.01
<b>Total WORKERS COMPENSATION:</b>		42,039.25	2.03	42,341.66	1.55	378,178.89	1.23	508,100.00	1.55
<b>UNEMPLOYMENT COMPENSATION</b>									
52215-001-0000-025	RE-EMPLOYMENT TAX	0.00	0.00	1,000.00	0.04	0.00	0.00	12,000.00	0.04
52215-001-0000-026	POST EMPLOYMENT BENEFITS (P	0.00	0.00	15,416.67	0.56	200,000.00	0.65	185,000.00	0.56
<b>Total UNEMPLOYMENT COMPENSATION:</b>		0.00	0.00	16,416.67	0.60	200,000.00	0.65	197,000.00	0.60
<b>PROFESSIONAL SERVICES</b>									
52220-001-0000-031	PROFESSIONAL SERVICES	11,142.82	0.54	21,666.67	0.79	149,674.95	0.49	260,000.00	0.79
52220-001-0011-031	CONTRACTUAL SERV - ADV COLLI	36,727.66	1.77	45,000.00	1.65	499,727.70	1.63	540,000.00	1.65
52220-001-0012-031	CONTRACTUAL SERV - IMPACT FE	1,056.40	0.05	1,166.67	0.04	9,133.55	0.03	14,000.00	0.04
52220-001-0013-031	CONTRACTUAL SERV - PROPERTY	0.00	0.00	14,666.67	0.54	157,279.16	0.51	176,000.00	0.54
52220-001-1000-031	CONTRACTUAL SERV - GENERAL	6,081.71	0.29	11,488.67	0.42	144,523.94	0.47	137,864.00	0.42
52220-001-2060-031	CONTRACTUAL SERV - OCHOPEE	2,256.00	0.11	1,633.75	0.06	11,877.69	0.04	19,605.00	0.06
52220-001-3000-031	CONTRACTUAL SERV FIRE & LIFE	29,120.13	1.40	3,316.67	0.12	35,393.06	0.12	39,800.00	0.12
52220-001-4000-031	CONTRACTUAL SERVICES FLEET	187.00	0.01	2,116.67	0.08	2,145.60	0.01	25,400.00	0.08
52220-001-8000-031	CONTRACTUAL SERV - FACILITEIS	5,282.00	0.25	15,715.67	0.58	37,275.14	0.12	188,588.00	0.58
<b>Total PROFESSIONAL SERVICES:</b>		91,853.72	4.43	116,771.44	4.28	1,047,030.79	3.42	1,401,257.00	4.28
<b>ACCOUNTING &amp; AUDITING</b>									
52225-001-0000-032	ACCOUNTING & AUDITING	1,500.00	0.07	2,625.00	0.10	2,500.00	0.01	31,500.00	0.10
<b>Total ACCOUNTING &amp; AUDITING:</b>		1,500.00	0.07	2,625.00	0.10	2,500.00	0.01	31,500.00	0.10
<b>CURRENT CHARGES</b>									
52230-001-0000-037	CURRENT CHARGES	972.80	0.05	3,541.67	0.13	11,593.03	0.04	42,500.00	0.13
<b>Total CURRENT CHARGES:</b>		972.80	0.05	3,541.67	0.13	11,593.03	0.04	42,500.00	0.13
<b>TRAVEL &amp; PER DIEM</b>									
52235-001-0010-040	EMPLOYEE TOLLS REIMBURSEME	0.00	0.00	12.50	0.00	24.45	0.00	150.00	0.00
<b>Total TRAVEL &amp; PER DIEM:</b>		0.00	0.00	12.50	0.00	24.45	0.00	150.00	0.00
<b>COMMUNICATIONS &amp; FREIGHT</b>									
52240-001-0000-041	COMMUNICATIONS- CELL PHONE	3,154.20	0.15	2,416.67	0.09	10,569.42	0.03	29,000.00	0.09
52240-001-0000-042	FREIGHT & POSTAGE SERVICES	588.22	0.03	291.67	0.01	2,482.23	0.01	3,500.00	0.01
52240-001-0015-041	COMMUNICATIONS-GENERAL	13,002.83	0.63	10,010.83	0.37	66,390.28	0.22	120,130.00	0.37
52240-001-2060-041	COMMUNICATIONS - OCHOPEE	2,040.94	0.10	2,000.00	0.07	14,156.25	0.05	24,000.00	0.07
<b>Total COMMUNICATIONS &amp; FREIGHT:</b>		18,786.19	0.91	14,719.17	0.54	93,598.18	0.31	176,630.00	0.54
<b>UTILITY SERVICES</b>									

Run Date: 5/9/2019 9:00:37AM  
 G/L Date: 4/30/2019

Page: 5



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
		(Continued)							
<b>UTILITY SERVICES</b>									
52245-001-0000-043	UTILITIES	13,570.60	0.65	15,506.92	0.57	102,129.63	0.33	186,083.00	0.57
52245-001-2060-043	UTILITY SERVICES - OCHOPEE	1,018.87	0.05	1,062.50	0.04	6,793.98	0.02	12,750.00	0.04
<b>Total UTILITY SERVICES:</b>		14,589.47	0.70	16,569.42	0.61	108,923.61	0.36	198,833.00	0.61
<b>RENTALS &amp; LEASES</b>									
52250-001-0000-044	RENTALS & LEASES	235.26	0.01	666.67	0.02	971.82	0.00	8,000.00	0.02
52250-001-0015-044	RENTALS & LEASES - E-FLEET	9,512.34	0.46	9,764.08	0.36	66,425.45	0.22	117,169.00	0.36
52250-001-2010-044	RENTALS & LEASES - FELLOWSHIP	0.00	0.00	0.00	0.00	741.08	0.00	0.00	0.00
52250-001-8000-044	RENTALS & LEASES - FACILITIES/MAINT	6,000.00	0.29	2,700.00	0.10	27,100.00	0.09	32,400.00	0.10
<b>Total RENTALS &amp; LEASES:</b>		15,747.60	0.76	13,130.75	0.48	95,238.35	0.31	157,569.00	0.48
<b>INSURANCE GENERAL</b>									
52255-001-0000-045	GENERAL INSURANCE	-3,164.00	-0.15	26,878.08	0.98	382,241.71	1.25	322,537.00	0.98
<b>Total INSURANCE GENERAL:</b>		-3,164.00	-0.15	26,878.08	0.98	382,241.71	1.25	322,537.00	0.98
<b>REPAIR &amp; MAINT</b>									
52260-001-0500-046	REPAIRS- HURRICANE IRMA	5,066.77	0.24	18,750.00	0.69	5,136.78	0.02	225,000.00	0.69
52260-001-0700-046	REPAIR - RADIOS	0.00	0.00	666.67	0.02	3,446.14	0.01	8,000.00	0.02
52260-001-1000-046	REPAIR & MAINTENANCE - ADMIN	175.00	0.01	2,083.33	0.08	4,386.55	0.01	25,000.00	0.08
52260-001-2000-046	REPAIR & MAINT - OPERATIONS	5,815.23	0.28	1,000.00	0.04	12,794.62	0.04	12,000.00	0.04
52260-001-2060-046	REPAIR & MAINT OCHOPEE	66.91	0.00	1,166.67	0.04	10,452.97	0.03	14,000.00	0.04
52260-001-3000-046	REPAIR & MAINT. FIRE & LIFE SAFETY	149.00	0.01	997.92	0.04	2,523.43	0.01	11,975.00	0.04
52260-001-4010-046	VEHICLE REPAIR - GNFRD VEHICLE	22,551.01	1.09	33,333.33	1.22	149,966.72	0.49	400,000.00	1.22
52260-001-4011-046	VEHICLE REPAIR - NON GNFRD	779.83	0.04	2,500.00	0.09	37,155.95	0.12	30,000.00	0.09
52260-001-4020-046	REPAIR & MAINTENANCE- MARC L	1,589.64	0.08	7,067.08	0.26	5,657.72	0.02	84,805.00	0.26
52260-001-4060-046	VEHICLE REPAIR - OCHOPEE	2,254.05	0.11	2,666.67	0.10	13,270.48	0.04	32,000.00	0.10
52260-001-4112-046	REPAIR & MAINT - MARINE VESSEL	0.00	0.00	500.00	0.02	1,078.62	0.00	6,000.00	0.02
52260-001-4115-046	MARINE VESSEL REP & MAINT - NON	0.00	0.00	0.00	0.00	381.74	0.00	0.00	0.00
52260-001-4160-046	MARINE VESSEL REP & MAINT OC	0.00	0.00	625.00	0.02	374.08	0.00	7,500.00	0.02
52260-001-5000-046	REPAIR & MAINTENANCE - TRAINING	0.00	0.00	208.33	0.01	3,572.98	0.01	2,500.00	0.01
52260-001-6000-046	REPAIR & MAINT - SPECIAL OPERATIONS	0.00	0.00	1,666.67	0.06	0.00	0.00	20,000.00	0.06
52260-001-6012-046	REPAIR & MAINTENANCE - SCBA	143.92	0.01	1,208.33	0.04	575.45	0.00	14,500.00	0.04
52260-001-7000-046	REPAIR & MAINTENANCE - MEDICAL	0.00	0.00	208.33	0.01	0.00	0.00	2,500.00	0.01
52260-001-8000-046	REPAIR & MAINT - FACILITIES/MAINT	7,200.00	0.35	11,741.67	0.43	33,269.66	0.11	140,900.00	0.43
<b>Total REPAIR &amp; MAINT:</b>		45,791.36	2.21	86,390.00	3.16	284,043.89	0.93	1,036,680.00	3.16
<b>PRINTING</b>									
52265-001-0000-047	PRINTING & BINDING	0.00	0.00	125.00	0.00	324.12	0.00	1,500.00	0.00
<b>Total PRINTING:</b>		0.00	0.00	125.00	0.00	324.12	0.00	1,500.00	0.00
<b>OFFICE SUPPLIES</b>									

Run Date: 5/9/2019 9:00:37AM  
 G/L Date: 4/30/2019

Page: 6



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>OFFICE SUPPLIES</b>		(Continued)							
52270-001-0000-051	OFFICE SUPPLIES	1,553.78	0.07	958.33	0.04	8,749.35	0.03	11,500.00	0.04
<b>Total OFFICE SUPPLIES:</b>		1,553.78	0.07	958.33	0.04	8,749.35	0.03	11,500.00	0.04
<b>FUELS &amp; LUBRICANTS</b>									
52275-001-0010-052	FUELS & LUBRICANTS	1,419.93	0.07	2,625.00	0.10	7,650.53	0.02	31,500.00	0.10
52275-001-0011-052	FUELS & LUBRICANTS - UNLEADED	5,585.30	0.27	3,583.33	0.13	37,059.34	0.12	43,000.00	0.13
52275-001-0012-052	FUELS & LUBRICANTS - DIESEL	10,839.45	0.52	13,750.00	0.50	82,476.65	0.27	165,000.00	0.50
52275-001-0090-052	MARINE NON-ETHANOL UNLEADED	1,413.19	0.07	1,625.00	0.06	9,992.47	0.03	19,500.00	0.06
52275-001-2060-052	FUEL - OCHOPEE	0.00	0.00	981.25	0.04	0.00	0.00	11,775.00	0.04
<b>Total FUELS &amp; LUBRICANTS:</b>		19,257.87	0.93	22,564.58	0.83	137,178.99	0.45	270,775.00	0.83
<b>OPERATING SUPPLIES</b>									
52285-001-0000-052	OPERATING-GEN-GEN	0.00	0.00	333.33	0.01	0.00	0.00	4,000.00	0.01
52285-001-1000-052	OPERATING SUPPLIES - ADMIN	581.59	0.03	275.00	0.01	1,166.80	0.00	3,300.00	0.01
52285-001-2000-052	OPERATING SUPPLIES - OPERATING	1,765.97	0.09	3,041.67	0.11	22,876.83	0.07	36,500.00	0.11
52285-001-2010-052	OPERATING EXPENSE FF FELLOV	0.00	0.00	0.00	0.00	1,561.22	0.01	0.00	0.00
52285-001-2020-052	OPERATING EXP - HURRICANE MI	0.00	0.00	0.00	0.00	1,201.91	0.00	0.00	0.00
52285-001-2060-052	OPERATING SUPPLIES - OCHOPEE	350.06	0.02	291.67	0.01	1,623.90	0.01	3,500.00	0.01
52285-001-3000-052	OPERATING SUPPLY - FIRE & LIFE	0.00	0.00	1,250.00	0.05	2,288.83	0.01	15,000.00	0.05
52285-001-4000-052	OPERATING SUPPLIES - FLEET	360.45	0.02	666.67	0.02	3,664.16	0.01	8,000.00	0.02
52285-001-5000-052	OPERATING SUPPLIES - TRAINING	819.23	0.04	416.67	0.02	3,403.65	0.01	5,000.00	0.02
52285-001-7000-052	OPERATING SUPPLIES - MEDICAL	1,856.05	0.09	4,166.67	0.15	12,003.36	0.04	50,000.00	0.15
52285-001-8000-052	OPERATING SUPPLIES - FACILITIES	0.00	0.00	458.33	0.02	129.00	0.00	5,500.00	0.02
<b>Total OPERATING SUPPLIES:</b>		5,733.35	0.28	10,900.01	0.40	49,919.66	0.16	130,800.00	0.40
<b>SMALL EQUIPMENT</b>									
52910-001-1000-049	SMALL EQUIPMENT - ADMIN	1,795.95	0.09	1,250.00	0.05	2,640.81	0.01	15,000.00	0.05
52910-001-2000-049	SMALL EQUIPMENT - OPERATIONS	31,497.12	1.52	7,912.50	0.29	91,446.01	0.30	94,950.00	0.29
52910-001-2060-049	SMALL EQUIPMENT - OCHOPEE	23.31	0.00	833.33	0.03	1,287.43	0.00	10,000.00	0.03
52910-001-3000-049	SMALL EQUIP - FIRE & LIFE SAFETY	383.92	0.02	1,027.67	0.04	2,978.71	0.01	12,332.00	0.04
52910-001-4000-049	SMALL EQUIPMENT - FLEET	391.31	0.02	416.67	0.02	1,283.66	0.00	5,000.00	0.02
52910-001-5000-049	SMALL EQUIP - TRAINING	59.69	0.00	766.67	0.03	1,650.35	0.01	9,200.00	0.03
52910-001-6010-049	SMALL EQUIP - DIVE RESCUE	3,079.64	0.15	208.33	0.01	3,180.74	0.01	2,500.00	0.01
52910-001-6011-049	SMALL EQUIP - HAZ MAT	0.00	0.00	208.33	0.01	0.00	0.00	2,500.00	0.01
52910-001-6012-049	SMALL EQUIPMENT - SCBA	1,100.00	0.05	0.00	0.00	1,100.00	0.00	0.00	0.00
52910-001-6013-049	SMALL EQUIPMENT - USAR	0.00	0.00	208.33	0.01	0.00	0.00	2,500.00	0.01
52910-001-6014-049	SMALL EQUIPMENT--MERT	0.00	0.00	208.33	0.01	0.00	0.00	2,500.00	0.01
52910-001-7000-049	SMALL EQUIP - MEDICAL	0.00	0.00	416.67	0.02	100.00	0.00	5,000.00	0.02
52910-001-8000-049	SMALL EQUIP-FACILITIES & MAINT	0.00	0.00	291.67	0.01	329.00	0.00	3,500.00	0.01

Run Date: 5/9/2019 9:00:37AM  
 G/L Date: 4/30/2019

Page: 7



**GNFRD INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (GNF)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>Total SMALL EQUIPMENT:</b>		38,330.94	1.85	13,748.50	0.50	105,996.71	0.35	164,982.00	0.50
<b>UNIFORMS</b>									
52920-001-1000-052	UNIFORMS - ADMIN	1,040.14	0.05	916.67	0.03	4,445.56	0.01	11,000.00	0.03
52920-001-2000-052	UNIFORMS-OPERATIONS	19,453.48	0.94	7,083.33	0.26	39,444.77	0.13	85,000.00	0.26
52920-001-2011-052	UNIFORMS - BUNKER GEAR	5,559.14	0.27	11,149.67	0.41	72,460.27	0.24	133,796.00	0.41
52920-001-3000-052	UNIFORMS - FIRE & LIFE SAFETY	1,699.70	0.08	416.67	0.02	2,687.00	0.01	5,000.00	0.02
<b>Total UNIFORMS:</b>		27,752.46	1.34	19,566.34	0.72	119,037.60	0.39	234,796.00	0.72
<b>BOOKS, DUES</b>									
52930-001-1000-055	BOOKS, DUES - ADMIN	7,629.69	0.37	3,423.33	0.13	23,567.31	0.08	41,080.00	0.13
52930-001-2000-055	BOOKS, DUES - OPERATIONS	2,014.29	0.10	10,833.33	0.40	59,384.25	0.19	130,000.00	0.40
52930-001-3000-055	BOOKS, DUES - FIRE & LIFE SAFETY	1,715.62	0.08	1,687.50	0.06	9,263.14	0.03	20,250.00	0.06
52930-001-4000-055	BOOKS, DUES - FLEET	25.00	0.00	865.00	0.03	4,740.00	0.02	10,380.00	0.03
52930-001-5000-055	BOOKS, DUES - TRAINING	-1,488.23	-0.07	5,833.33	0.21	3,882.33	0.01	70,000.00	0.21
52930-001-5010-055	BOOKS, DUES - TRAINING CPR	0.00	0.00	83.33	0.00	0.00	0.00	1,000.00	0.00
52930-001-6000-055	BOOKS, DUES- SPECIAL OPERATIONS	0.00	0.00	100.00	0.00	0.00	0.00	1,200.00	0.00
52930-001-6010-055	BOOKS, DUES-DIVE	0.00	0.00	0.00	0.00	315.00	0.00	0.00	0.00
52930-001-6012-055	BOOKS, DUES - CERT	0.00	0.00	166.67	0.01	3,071.55	0.01	2,000.00	0.01
52930-001-7000-055	BOOKS, DUES - MEDICAL	0.00	0.00	958.33	0.04	0.00	0.00	11,500.00	0.04
<b>Total BOOKS, DUES:</b>		9,896.37	0.48	23,950.82	0.88	104,223.58	0.34	287,410.00	0.88
<b>CAPITAL OUTLAY</b>									
52940-001-0000-062	CAPITAL OUTLAY - BUILDING & IM	0.00	0.00	2,916.67	0.11	2,200.00	0.01	35,000.00	0.11
52940-001-0000-064	CAPITAL OUTLAY - EQUIP & FURNI	15,122.71	0.73	16,766.67	0.61	43,048.66	0.14	201,200.00	0.61
52940-001-0000-068	CAPITAL OUTLAY - INTANGIBLE AS	0.00	0.00	416.67	0.02	0.00	0.00	5,000.00	0.02
52940-001-0000-069	CAPITAL OUTLAY - VEHICLES	212,725.44	10.25	20,031.67	0.73	214,980.24	0.70	240,380.00	0.73
52940-001-0000-070	CAPITAL OUTLAY - FIRE & RESCUE	0.00	0.00	17,727.08	0.65	64,427.74	0.21	212,725.00	0.65
<b>Total CAPITAL OUTLAY:</b>		227,848.15	10.98	57,858.76	2.12	324,656.64	1.06	694,305.00	2.12
<b>Total Expenses:</b>		2,416,424.48	116.49	2,757,019.95	100.95	18,183,887.15	59.37	33,084,235.00	100.95
<b>Net Income from Operations:</b>		-342,043.18	-16.49	-25,916.04	-0.95	12,444,466.92	40.63	-310,988.00	-0.95
<b>Earnings before Income Tax:</b>		-342,043.18	-16.49	-25,916.04	-0.95	12,444,466.92	40.63	-310,988.00	-0.95
<b>Net Income (Loss):</b>		-342,043.18	-16.49	-25,916.04	-0.95	12,444,466.92	40.63	-310,988.00	-0.95

Run Date: 5/9/2019 9:00:37AM  
G/L Date: 4/30/2019

Page: 8



**Balance Sheet**  
**As of 4/30/2019**

**Greater Naples Fire Rescue District (IMP)**

<b>Assets</b>			
10100-301-0000-001	IMPACT FEES (IBERAIBANK)	\$	5,477,365.06
	<b>Total Assets:</b>		<u>\$ 5,477,365.06</u>
<b>Equity</b>			
28100-301-0000-001	FUND BALANCE - IMPACT FEES PRIOR YEAR RESTRICTED	\$	4,123,295.69
28100-301-0000-002	Retained Earnings-Current Year	\$	341,600.97
28100-301-0000-002	FUND BALANCE IMPACT FEES CURRENT YEAR	\$	<u>1,012,468.40</u>
	<b>Total Equity:</b>		<u>\$ 5,477,365.06</u>
	<b>Total Liabilities &amp; Equity:</b>		<u>\$ 5,477,365.06</u>



**Impact Fees Income Statement  
For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (IMP)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>Revenue</b>									
<b>IMPACT FEES</b>									
32400-301-0000-110	IMPACT FEES	105,639.38	95.77	108,333.33	98.86	722,649.85	96.12	1,300,000.00	98.86
<b>Total IMPACT FEES:</b>		105,639.38	95.77	108,333.33	98.86	722,649.85	96.12	1,300,000.00	98.86
<b>GRANTS</b>									
33100-301-0000-200	FEDERAL GRANT - PUBLIC SAFETY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
33400-301-0000-200	STATE GRANT - PUBLIC SAFETY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total GRANTS:</b>		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>INTEREST EARNINGS</b>									
36100-301-0000-100	INTEREST	4,665.19	4.23	1,250.00	1.14	29,139.08	3.88	15,000.00	1.14
<b>Total INTEREST EARNINGS:</b>		4,665.19	4.23	1,250.00	1.14	29,139.08	3.88	15,000.00	1.14
<b>OTHER MISCELLANEOUS INCOME</b>									
36400-301-0000-000	DISPOSITION OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
36400-301-0000-001	OTHER MISCELLANEOUS INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total OTHER MISCELLANEOUS INCOME:</b>		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Revenue:</b>		110,304.57	100.00	109,583.33	100.00	751,788.93	100.00	1,315,000.00	100.00
<b>Gross Profit:</b>		110,304.57	100.00	109,583.33	100.00	751,788.93	100.00	1,315,000.00	100.00
<b>Expenses</b>									
<b>IMPACT FEE EXPENSE</b>									
51700-301-0000-071	DEBT SERVICES	1,049.63	0.95	32,155.00	29.34	148,122.07	19.70	385,860.00	29.34
51700-301-0000-072	DEBT SERVICES -INTEREST	0.00	0.00	6,833.33	6.24	34,455.81	4.58	82,000.00	6.24
52220-301-0000-031	PROFESSIONAL SERVICES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52230-301-0000-037	CURRENT CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52240-301-0000-042	FREIGHT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52250-301-0000-044	RENTAL AND LEASE EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52285-301-2000-052	OPERATING SUPPLIES - SAFER GR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total IMPACT FEE EXPENSE:</b>		1,049.63	0.95	38,988.33	35.58	182,577.88	24.29	467,860.00	35.58
<b>SMALL EQUIPMENT</b>									
52910-301-2000-049	SMALL EQUIPMENT - OPS - SAFER	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52910-301-2010-046	NEW VEHICLE SMALL PARTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52910-301-4000-049	SMALL EQUIPMENT AND TOOLS	3,509.23	3.18	0.00	0.00	56,563.86	7.52	0.00	0.00
<b>Total SMALL EQUIPMENT:</b>		3,509.23	3.18	0.00	0.00	56,563.86	7.52	0.00	0.00
<b>UNIFORMS</b>									
52920-301-2000-052	UNIFORMS - SAFER GRANT	0.00	0.00	0.00	0.00	4,251.87	0.57	0.00	0.00
52920-301-2011-052	UNIFORMS - BUNKER GEAR - SAFI	4,646.53	4.21	0.00	0.00	35,773.15	4.76	0.00	0.00
<b>Total UNIFORMS:</b>		4,646.53	4.21	0.00	0.00	40,025.02	5.32	0.00	0.00

Run Date: 5/9/2019 8:45:29AM  
G/L Date: 4/30/2019

Page: 1



**Impact Fees Income Statement  
For The 7 Periods Ended 4/30/2019**

**Greater Naples Fire Rescue District (IMP)**

		Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>CAPITAL OUTLAY</b>									
52940-301-0000-061	LAND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-301-0000-062	CAPITAL OUTLAY - BUILDING & IMP	0.00	0.00	0.00	0.00	1,331.09	0.18	0.00	0.00
52940-301-0000-063	CAPITAL OUTLAY - INFRASTRUCTURE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-301-0000-064	CAPITAL OUTLAY - EQUIP & FURNI	3,990.00	3.62	10,833.33	9.89	129,690.11	17.25	130,000.00	9.89
52940-301-0000-065	CAPITAL OUTLAY - CONST. IN PRO	0.00	0.00	41,666.67	38.02	0.00	0.00	500,000.00	38.02
52940-301-0000-066	CAPITAL OUTLAY - PROP UNDER C	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-301-0000-067	CAPITAL OUTLAY - SPECIAL RESP	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-301-0000-068	CAPITAL OUTLAY - INTANGIBLE AS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-301-0000-069	CAPITAL OUTLAY - VEHICLES	0.00	0.00	1,166.67	1.06	0.00	0.00	14,000.00	1.06
52940-301-0000-070	CAPITAL OUTLAY - FIRE & RESCUE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-301-0010-062	CAPITAL OUTLAY - IMPROV OTH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
52940-900-0000-059	DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total CAPITAL OUTLAY:</b>		3,990.00	3.62	53,666.67	48.97	131,021.20	17.43	644,000.00	48.97
<b>Total Expenses:</b>		13,195.39	11.96	92,655.00	84.55	410,187.96	54.56	1,111,860.00	84.55
<b>Net Income From Operations:</b>		97,109.18	88.04	16,928.33	15.45	341,600.97	45.44	203,140.00	15.45
<b>Earnings Before Income Tax:</b>		97,109.18	88.04	16,928.33	15.45	341,600.97	45.44	203,140.00	15.45
<b>Net Income (Loss):</b>		97,109.18	88.04	16,928.33	15.45	341,600.97	45.44	203,140.00	15.45



**Balance Sheet  
As of 4/30/2019**

**GNFRD Hydrant Fund (HYD)**

<b>Assets</b>				
10100-101-0000-001	HYDRANT OPERATING ACCOUNT	\$	465,074.56	
	<b>Total Assets:</b>			<b>\$ 465,074.56</b>
<b>Equity</b>				
28200-101-0000-001	FUND BALANCE - HYDRANT ASSIGNED (PRIOR YTD)	\$	432,196.98	
28200-101-0000-003	Retained Earnings-Current Year	\$	11,387.43	
28200-101-0000-003	FUND BALANCE-CURRENT YEAR	\$	21,490.15	
	<b>Total Equity:</b>			<b>\$ 465,074.56</b>
	<b>Total Liabilities &amp; Equity:</b>			<b>\$ 465,074.56</b>



**HYDRANT FUND INCOME STATEMENT**  
**For The 7 Periods Ended 4/30/2019**

**GNFRD Hydrant Fund (HYD)**

	Period to Date	%	ORIGINAL PTD Budget	%	Year to Date	%	ORIGINAL Annual Budget	%
<b>Revenue</b>								
<b>HYDRANT MAINTENANCE INCOME</b>								
32400-101-0000-900 HYDRANT MAINTENANCE	0.00	0.00	2,500.00	95.24	10,000.00	78.86	30,000.00	95.24
<b>Total HYDRANT MAINTENANCE INCOME:</b>	0.00	0.00	2,500.00	95.24	10,000.00	78.86	30,000.00	95.24
<b>INTEREST EARNINGS</b>								
36100-101-0000-100 INTEREST EARNINGS	388.30	100.00	125.00	4.76	2,680.08	21.14	1,500.00	4.76
<b>Total INTEREST EARNINGS:</b>	388.30	100.00	125.00	4.76	2,680.08	21.14	1,500.00	4.76
<b>Total Revenue:</b>	388.30	100.00	2,625.00	100.00	12,680.08	100.00	31,500.00	100.00
<b>Gross Profit:</b>	388.30	100.00	2,625.00	100.00	12,680.08	100.00	31,500.00	100.00
<b>Expenses</b>								
52200-101-0000-046 REPAIR AND MAINTENANCE	0.00	0.00	2,916.67	111.11	1,292.65	10.19	35,000.00	111.11
52220-101-0000-031 PROFESSIONAL SERVICES - COUN	0.00	0.00	291.67	11.11	0.00	0.00	3,500.00	11.11
<b>Total Expenses:</b>	0.00	0.00	3,208.34	122.22	1,292.65	10.19	38,500.00	122.22
<b>Net Income From Operations:</b>	388.30	100.00	-583.34	-22.22	11,387.43	89.81	-7,000.00	-22.22
<b>Earnings Before Income Tax:</b>	388.30	100.00	-583.34	-22.22	11,387.43	89.81	-7,000.00	-22.22
<b>Net Income (Loss):</b>	388.30	100.00	-583.34	-22.22	11,387.43	89.81	-7,000.00	-22.22

Run Date: 5/9/2019 8:54:48AM  
G/L Date: 4/30/2019

Page: 1





**MINUTES**  
**GREATER NAPLES FIRE RESCUE DISTRICT**  
**BOARD OF FIRE COMMISSIONERS MEETING**  
**April 9, 2019**

**I. MEETING OPENED**

Chairman Henning called to order the regular meeting of the Greater Naples Fire Rescue District's Board of Fire Commissioners meeting at 5:30pm., on April 9, 2019 at Administrative Headquarters. Present were Commissioners Henning, Page, Cottiers, Gerrity, and Stedman. Executive Staff in attendance: Director Bishop, Deputy Chiefs Hanson, Low, and Martin. Staff in attendance: Suanne Woeste and Nicole Chesser. Public in attendance: Kevin Nelmes, George Danz, Chris Tobin, Matthew Trent, Joshua Grimm, Vaughn Palmateer, Jeff Davenport, Tommy Jordan, Jarett Cotter, Jeff Kern, Rusty Godette, Joey Brown and Justin Beasley. Others were in attendance but did not sign in.

**A. Pledge of Allegiance and Invocation**

Chairman Henning opened the meeting with the Pledge of Allegiance followed by the invocation by Commissioner Gerrity.

**B. Line of Duty Deaths Reading and Moment of Silence**

Deputy Chief Martin reported there were a total of 5 firefighter fatalities for the month of March, bringing the total for 2019 to 10, followed by a moment of silence.

**C. Consent Agenda**

*Commissioner Stedman moved to approve the Consent Agenda as presented.*

Commissioner Cottiers seconded. Motion passed 5-0.

1. Treasurer's Report – Director Bishop
2. Policy 902.2 Meeting Room Usage by Outside Organizations (Revision)
3. Disposition of Fixed Assets 19-004

**D. Approval, Additions and Deletions to the Agenda**

- Director Bishop requested III. New Business, Item D. Property Acquisition, be removed from Agenda.
- Chairman Henning requested a New Item: Battalion Chief's Allegations, be added to the agenda immediately following Awards and Recognition.

*Commissioner Stedman moved to approve the Agenda as amended. Commissioner Page seconded. Motion passed 5-0.*

**E. Approval of the GNFD Board Minutes for March 12, 2019**

*Commissioner Stedman moved to approved minutes as presented. Commissioner Cottiers seconded. Motion passed 5-0.*

**F. Awards and Recognition**

Deputy Chief Martin recognized the following employees:

- 15 Year Service Award: Lead Mechanic Popiol
- 5 Year Service Award: DE Palmateer
- 1 Year Service Award: FF's Frazier and Suarez-Murias
- Probation Completed: Mechanic Matthew Day

**G. Battalion Chief's Allegations – Chairman Henning**

- Chairman Henning asked the other Board member if they received a packet containing information alleging 2 separate incidents of improprieties by the District. All Commissioner confirmed.





**MINUTES**  
**GREATER NAPLES FIRE RESCUE DISTRICT**  
**BOARD OF FIRE COMMISSIONERS MEETING**  
**April 9, 2019**

- This Board takes any report of alleged misappropriation of public funds seriously. To ensure that this matter is thoroughly investigated, Chairman Henning proposed that the District expand the scope of work with its existing auditor to review and investigate the claims.
- To ensure transparency, Chairman Henning proposed that the BOFC appoint a Fire Commissioner to work with the auditor and if necessary legal counsel, and be the liaison with the BOFC.
- The auditor's report will be presented to the BOFC upon its completion. I do not believe the report will show that District staff acted inappropriately, I believe that this review is necessary to validate their work and move this agency forward.
- Commissioner Page stated when people make serious allegations such as these; if allegations are not legitimate those making them should be held accountable if allegations were malicious intent.
- Commissioner Cottiers agreed we should have an outside agency look into allegations, so the Board can address immediately.
- Commissioner Gerrity stated he received these complaints and a similar packet from a citizen which he forwarded to the auditor. He believes these are serious allegations and feels the people bringing them forward are doing so in good faith. The Board should make a statement to encourage employees to bring forward any information and reassure them they will be protected from repercussions.

*Commissioner Stedman made a motion to appoint a Commissioner to work with the auditor and if necessary legal counsel, and be the liaison with the Board of Fire Commissioners. Commissioner Cottiers seconded. Motion passed.*

*Commissioner Page nominated Stedman. Cottiers seconded. Stedman declined. Henning nominated Page, Page declined. Page nominated Henning. Cottiers seconded. Motion passed 5-0.*

- Commissioner Gerrity wants the Board to make a statement that employees bringing forward information will not be retaliated against.
- District Attorney Rey Velazquez stated there are laws in place to protect employees who bring information forward in good faith.

*Commissioner Gerrity made a motion that any employee who brings information forward and talks to the investigators will not suffer any adverse repercussions. Page seconded for discussion. Motion failed 2-3 (Page, Henning, and Stedman).*

**H. Fire Chief's Report**

Deputy Chief Martin presented Chief Schuldt's report as submitted.

He also added that Linda Swisher will be retiring after 35 years; there will be a celebration on April 25, 2019 at noon in Everglades City.

**I. Chapter 175 Firefighters' Pension Plan**

No report submitted.

**J. Local 2396 Report - President Kevin Nelmes**

- Focusing on the positives, I would like to thank Deputy Chief Rob Low and Inspector Brian Mading for co-supporting and printing the PTSD and suicide





**MINUTES  
GREATER NAPLES FIRE RESCUE DISTRICT  
BOARD OF FIRE COMMISSIONERS MEETING  
April 9, 2019**

prevention materials. Thanks to LT. Daniel Sawyer for his dedicated efforts in rolling out the Station Check Program.

- Positive movement and positive communication continue in negotiations and meetings with Chief Schuldt and Fire Commissioners.
- The Unions is in full support of MM 63 funding.

## **II. OLD BUSINESS**

**A. 6:02 pm - Chair Henning announced scheduled time specific Attorney/Client Session.**

Chairman Henning read the following statement: As requested by the District's Counsel, there will be a closed door attorney-client meeting to discuss settlement negotiations strategy related to litigation brought forward by Christian Tobin, Matthew Trent, Jeff Davenport, Andy Krajewski, Corey Nelson, and Forrest Campbell vs Greater Naples Fire Rescue District; that should last no more than three and a half hours.

The attendees of the session are: Governing Board Members, Executive Office: Fire Chief, Kingman Schuldt via telephone, District Counsel: Rey Velazques, and a court reporter.

The session will be closed to the public pursuant to Section 286.011(8), Florida Statutes.

At the conclusion of the closed-door attorney-client session, I will reopen the public meeting and terminate the attorney-client session.

The public meeting is now recessed, the Board, Executive Officer, and District Counsel will now meet in the Command Post for the closed-door session.

**6:58 pm – Chairman Henning stated the public meeting is reopened and the closed-door attorney-client session is terminated.**

**B. Storm Shutters – Chief Schuldt**

Presented for information only.

**C. Communication Chain of Command – Chairman Henning**

Chairman Henning and Union President Nelmes met for discussion about the chain of command in the organization; here at GNFD there seems to a need to go beyond that.

Chairman Henning is going to put together an agenda on the Communication Chain of Command and present at a future meeting. No action is needed at this time.

## **III. NEW BUSINESS**

**A. AIW – Resolution 2019-03 Adoption of the County LMS Strategy**

*Commissioner Gerrity moved to approve staff's recommendation and move for adoption of Resolution 2019-03. Commissioner Cottiers seconded. Motion passed 5-0.*

**B. AIW – Reserve Fund Investments**

*Commissioner Cottiers moved to approve staff's recommendation and place presentations on the May meeting Agenda. Commissioner Gerrity seconded. Motion passed 5-0.*

Commissioner Stedman asked the Board if they could move to Item E. 1, as he has to leave and wants to vote on this item. The Board had no objections.

**C. AIW – Collier Re-Fueling Agreement**

*Commissioner Cottiers moved to accept staff's recommendation thereby entering into a re-fueling Interlocal with Collier County. Commissioner Gerrity seconded. Motion passed 4-0.*





**MINUTES**  
**GREATER NAPLES FIRE RESCUE DISTRICT**  
**BOARD OF FIRE COMMISSIONERS MEETING**  
**April 9, 2019**

**D. AIW – Property Acquisition**

Removed from agenda.

**E. AIW – Cell tower Agreement**

**1. Station 71, 13<sup>th</sup> Street S.W.**

Director Bishop stated the District has been contacted by several different agencies representing Verizon and T-Mobile in efforts to renegotiate the current contracts. The different options were presented.

- Commissioner Stedman opposed selling the tower as he has in the past. The math does not work and the District is not in dire financial difficulty where the money is needed. Commissioner Cottiers agreed.
- Director Bishop directed the Board a decision will still need to be made for when the current contract expires in 2020.

*Commissioner Gerrity made a motion to accept staff's recommendation and authorize staff to continue to work with Vendors and seek legal review. Commissioner Cottiers seconded. Motion passed 5 - 0.*

Commissioner Stedman left meeting at 7:10pm

**2. Proposed Cell Tower @ 40808 E. Tamiami Trail**

*Commissioner Gerrity made a motion to accept staff's recommendation authorizing staff to work with Collier County and AT&T on an agreement. Commissioner Cottiers seconded. Motion passed 4-0.*

**F. Public Comment**

None

**G. Comments by Commissioners**

- Commissioner Cottiers thanked everyone for coming.
- Commissioner Henning referenced Policy #901.5/ Board of Fire Commissioner Rules of Procedure dated 1/12/2016. After discussion it is noted that is not the most updated Policy. Policy will be updated as soon as possible on website.

**IV. ADJOURNMENT**

*Commissioner Gerrity made a motion to adjourn. Commissioner Cottiers seconded. Motion passed 4-0. Meeting Adjourned 7:17pm.*

Duly passed with a vote of \_\_\_\_\_ to \_\_\_\_\_ and adopted in session on the 14<sup>th</sup> day May 2019.

\_\_\_\_\_  
Chairman Tom Henning

\_\_\_\_\_  
Commissioner David Stedman

\_\_\_\_\_  
Commissioner Charles Cottiers

\_\_\_\_\_  
Commissioner Jeff Page

\_\_\_\_\_  
Commissioner Kevin Gerrity





## GREATER NAPLES FIRE RESCUE DISTRICT FIRE CHIEF REPORT

APRIL, 2019

REPORTING OFFICER	Kingman Schuldt, Fire Chief
TYPE	Monthly – Commission
SUBMITTAL DATE	May 8, 2019

### ACTIVITIES REPORT

Fleet – 207.8 mechanical work-hours were recorded for March, \$15,726.00 for parts.

New Brush Truck – Since the arrival of the new Brush truck April 1<sup>st</sup> the vehicle has spent much of the time out of District receiving warranty work from the power plant manufacturer. The vehicle was recently returned and is in the process of being equipped and readied for service. Once the equipment has been mounted factory training will be provided, followed by District training.

EN 20 – A considerable amount of routine/preventative maintenance work conducted with \$12,873.00 in parts.

LA 72 – Returned from Ten-8 for corrosion repairs, Cummings for power plant work. Upon return a pump test was conducted; unit did not pass. Apparatus is currently being diagnosed and remains out of service.

EN 75 – Sent to Ten-8 for corrosion repairs.

Apparatus Inventory Program – Inventory verification has been completed. The Operations Section continues to finalize the Stationcheck program in preparation for full implementation.

Louisiana State University – The Training Section recently finalized a partnership with LSU to provide a series of regional training programs. The District will serve to host classes that will be available regionally to other fire rescue agencies. There will be no charge for our members to participate.

Training & Special Operations Offices – Remodeling of the old Golden Gate administrative offices located at Station 70 continues to move forward. Carpentry, electrical and ceiling modifications are complete. Installation of new flooring is the final phase and is currently in process.





## GREATER NAPLES FIRE RESCUE DISTRICT FIRE CHIEF REPORT

Acquired Structure Training - The Training Section facilitated valuable firefighter survival training at an acquired structure in Golden Gate City. Earlier in the month crews participated in firefighter survival skills including entrapments and SCBA air consumption exercises. Most recently crews participated in joint training with CCSO addressing drug lab and explosives response training.

Personnel – Administrative Assistant Martie Morgan began work on April 29 assigned to the Training Section. Initial interviews for the Administrative Assistant in the Logistics are complete. Final Fire Chief interviews are being scheduled/facilitated.

Legislative Update – The District's funding Bill for the Alligator Alley fire station made the Special-Order calendar for Wednesday, May 1<sup>st</sup>. The Bill passed with amendments favorable to the District, including an 8-year agreement with an annual maximum budget of \$1.4 million, and a 10% cost-share from the Fire District. The Bill is awaiting approval from the Governor's office.

Closest Unit Response - The Collier County Fire Districts and Municipal Departments are undergoing additional changes to now include closest unit response for Battalion Chiefs. For the past year or so, suppression units have been participating in closest unit response in various forms, as the communications center continues its upgrade process. For the past two weeks battalion chiefs are responding in this manner. This has resulted in battalion chiefs responding across jurisdictional boundaries throughout the county. County chiefs are assessing the impact, specifically on single-unit battalion chief responses.

Countywide Operational Guidelines – In July 2018, District Staff presented a case to the Collier County Fire Chiefs' Association to conduct a review of all existing countywide operational procedures, and reach agreement to reaffirm, or update the documents to better unify critical operations during inter-agency responses. The fire chiefs agreed and set a January 1, 2019 deadline for the project. As of the April meeting of the fire chiefs, none have been reaffirmed or adopted. As a result, District staff has moved forward to implement (or reaffirm) several new/existing operational procedures.

Curlew Fire Review - Earlier this year I had directed Deputy Chief Low to conduct a presentation of the Curlew Ave. Fire in the month of April. Staff has been in direct contact with the Safety Chair (DE Palmateer) and the Union President (Lt Nelmes) working through final details which included a strategy to reach the most people. As we neared finalizing the April date, DE Palmateer informed the District he would not be available to participate in the review (due to his personal schedule). In cooperation with Union President Nelmes, it was recommended to my office that pushing forward without him in attendance would weaken our efforts. The presentation has now been re-scheduled for May 22, we are confident that the team we have put together to navigate through the closure of this event has the best interest of the District and its members in mind.

Presentation highlights will include:

- Scheduled for the same shift that was on-duty for the Curlew fire
- Assignment of on-duty crews with preference to those that were in attendance at the fire





## GREATER NAPLES FIRE RESCUE DISTRICT FIRE CHIEF REPORT

- State report will be presented by the Lead State Fire Marshal's Office Investigator (William "Bud" Elliot)
- Review Committee will provide an overview of its recommendations
- Lessons Learned Discussion
- Open Q&A
- The event will be videotaped and posted as an assignment on Target Solutions for all personnel along with a copy of the final report and committee recommendations

Annual Audit – The Field Audit component was completed on April 25<sup>th</sup>. Staff continues to work with the audit firm to address any outstanding questions and close out any open items in preparation for the June 30<sup>th</sup> deadline.

Knox Key Secure Program - Key Secure boxes have been installed in all front-line apparatus. Deputy Chief Hanson is now overseeing the placement of keys. The following units now have active systems: BC20, BC70, EN60, EN22, EN222, EN61, EN70.

Collier Country Public Schools are currently installing Knox Boxes and utilizing the Greater Naples key program. The District has worked with the Knox Corporation to make available, the same Key Secure boxes to all other countywide fire rescue agencies, utilizing the Greater Naples key template. If adopted by the other agencies, all access key systems will be standardized throughout the county. I have been informed that the City of Naples intends to move forward, no others have indicated either way. Finally, Knox has notified the District of its intent to hold its next bi-annual User's Group Advisory Board meeting in Greater Naples.

Strategic Planning – On April 22, the District's Strategic Planning facilitator met with staff to conduct a report-out on the previous month's session. An updated plan was presented with recommendations made to address current and future needs of the organization. The facilitator also provided a summary report to Union leadership. Staff is preparing a report to present to the Board for re-affirmation.

Self-Contained Breathing Apparatus - The previously approved purchase of SCBA's from the Impact Budget have been fully deployed. @ 24 units with spare cylinders were placed on previously identified "Impact" apparatus.

Annual Report – The 2018 Annual Report is complete and has been electronically distributed. A small number of hard copy reports have been ordered to provide to key elected officials and constituency groups.

CERT – The program continues to develop well. Staff conducted an orientation presentation with Naples Reserve on May 8<sup>th</sup>. With establishment of this team the District will have three officially sponsored and active teams.





## GREATER NAPLES FIRE RESCUE DISTRICT FIRE CHIEF REPORT

### Upcoming Travel

None scheduled

### Public Programs

17 Events in April

1,108 Contacts in April

77 Events YTD

112,706 Contacts YTD

### Customer Satisfaction Surveys

Emergency Response- 2

Fire & Life Safety- 3

Administrative- 0

## MEETINGS AND EVENTS

- Participated in the following teleconferences as board or committee member for the following organizations:
  - Southeastern Association of Fire Chiefs
  - EMS Advisory Council
  - Disaster Response Committee
- Meetings
  - Weekly Command Staff
  - Legislative Hearings- Tallahassee, FL
  - EMS Advisory Council- Boca Raton, FL
  - FGCU Noah Study
  - Interviews- FF and AA
  - Labor Management/ Negotiations
  - Schools of Tour
  - Fully Involved
  - CCFEMSCA
  - BLS Training
  - IAFC Webinar- Taking Command of Persistent People Problems





## GREATER NAPLES FIRE RESCUE DISTRICT FIRE CHIEF REPORT

### Operations Section- April 2019

#### The Stats:

Total Incidents	1964
Total Responses	2292 (based on all apparatus)
Medical / Rescue	1372 calls for service.
Percentage Medical	69.9%
Fire / Other	592 calls for service
Busiest Response Unit	EN75 250 Incidents
Busiest Day of Week	Monday 377 Incidents
Busiest Time of Day	12:00 to 12:59 123 Incidents

### Investigative Section- March 1 through March 31, 2019

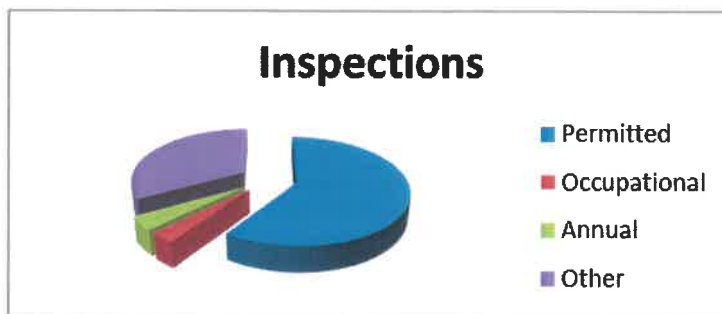
#### Inspection Statistics

Permitted Inspections: 640

Occupational/Business Tax License Inspections: 34

Annual Inspections: 44

Other Inspections: 359







## GREATER NAPLES FIRE RESCUE DISTRICT FIRE CHIEF REPORT



Average wait time for an inspection in March: 3 Days

Current wait time as of April 9: 2 Days

### Investigations

Number of fire investigations: 1

Hours spent: 2.5

### Fire Plans Review Statistics

Fire Plan Building Reviews: 475; increase of 148 from February

Site Development/Planning Reviews: 66; increase of 3 from February

Everglades City Building Reviews: 2; increase of 1 from February

Average Review Time: 2 Days



# Greater Naples Fire Rescue District Alarm Summary Report / General Type of Assembly

Greater Naples Fire Rescue District	Jan-19	Feb-19	Mar-19	Apr-19	May-19	June-19	July-19	Aug-19	Sept-19	Oct-19	Nov-19	Dec-19	Total
*NA	5	5	6	4									20
100 Series Fire	34	24	38	44									140
200 Series Overpressure Rupture, Explosion, Overheat(no fire)		1	1	1									3
300 Series Rescue & Emergency Medical Service Incident	1305	1396	1509	1372									5582
400 Series Hazardous Condition(No fire)	19	9	16	23									67
500 Series Service Call	118	125	141	135									519
600 Series Good Intent Call	426	333	296	282									1337
700 Series False Alarm & False Call	115	99	113	103									430
800 Series Severe Weather													0
900 Series Special Incident Type		1	1										2
<b>Grand Total</b>	<b>2022</b>	<b>1993</b>	<b>2121</b>	<b>1964</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8100</b>

Responses by day average	65.2	71.2	68.4	63.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	22.2
Average by Stations Daily	4	5	5	4	0	0	0	0	0	0	0	0	1
Average Medical vs. other calls for service (combined)	64.5%	70.0%	71.1%	69.9%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	68.9%

General Types of Assembly Usage	Jan-19	Feb-19	Mar-19	Apr-19	May-19	June-19	July-19	Aug-19	Sept-19	Oct-19	Nov-19	Dec-19	Total
*NA	7	8	7	6									28
Assembly	70	86	79	81									316
Educational	10	21	10	22									63
Health Care, Detention	278	222	253	251									1004
Industrial , Utility, Defense, Agriculture, Mining		1	1										2
Mercantile, Business	80	90	70	91									331
Outside or Special Property	388	441	472	423									1724
Residential	1180	1110	1210	1069									4569
Storage	9	14	19	21									63
<b>GRAND TOTAL</b>	<b>2022</b>	<b>1993</b>	<b>2121</b>	<b>1964</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8100</b>



Mutual Aid / Auto Aid Report # of Incidents

	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	YTD
<b>Mutual Aid Given from GNFD</b>	<b>Incidents</b>												
*NA													0
Bonita Springs Fire													0
City of Naples													0
Florida Forestry Service													0
Immokalee Fire													0
Marco Island													0
North Collier				1									1
Broward County / Dade County		1											1
<b>Total</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
	January	February	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	
<b>Mutual Aid Received to GNFD</b>	<b>Incidents</b>												
*NA													0
Florida Forestry													0
City of Naples	1												1
Collier EMS													0
Immokalee Fire													0
Marco Island													0
North Collier			1										1
Ochophee													0
Broward County / Dade County													0
<b>Total</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
<b>Automatic Aid Report</b>													
<b>**Auto Aid Call Data does not include calls we weren't on as well**</b>													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
<b>Auto Aid Given</b>	<b>Incidents</b>												
*NA													0
City of Naples	31	22	38	25									116
Florida Forestry Service													0
Immokalee Fire			1	1									2
Marco Island	17	13	18	20									68
Miami-Dade			1										1
North Collier	79	87	88	87									341
<b>Total</b>	<b>127</b>	<b>122</b>	<b>146</b>	<b>133</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>528</b>
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
<b>Auto Aid Received to GNFD</b>	<b>Incidents</b>												
*NA													
Broward County													
Florida Forestry													0
City of Naples	20	12	10	6									48
Collier EMS													0
Immokalee Fire													0
Marco Island	4	6	4	3									17
North Collier	20	38	24	24									106
<b>Total</b>	<b>44</b>	<b>56</b>	<b>38</b>	<b>33</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>171</b>



# GREATER NAPLES FRACTILE TRAVEL TIMES

1/2019 TO 4/30/2019

Unit	< 4 Min	< 5 Min	< 6 Min	< 7 Min	< 9 Min	< 10 Min	< 11 Min	< 12 Min	> 12 Min
BA20	46.67	66.67	73.33	86.67	86.67	86.67	86.67	86.67	13.33
BA60	0.00	0.00	0.00	0.00	0.00	50.00	50.00	100.00	0.00
BA70	48.00	52.00	60.00	76.00	84.00	84.00	88.00	88.00	12.00
EN20	39.13	60.33	79.35	88.59	94.57	97.28	97.28	97.83	2.17
EN22	38.71	60.65	77.42	84.52	96.13	98.06	98.71	98.71	1.29
EN23	17.36	27.78	40.97	52.78	77.08	87.50	91.67	94.44	5.56
EN24	23.08	36.92	56.92	70.77	83.08	87.69	95.38	96.92	3.08
EN60	24.00	44.00	44.00	52.00	60.00	60.00	68.00	76.00	24.00
EN61	40.00	60.00	60.00	66.67	80.00	80.00	86.67	86.67	13.33
EN70	38.18	60.61	76.36	84.24	91.52	93.33	95.76	97.58	2.42
EN71	10.96	23.29	31.51	42.47	60.27	67.12	69.86	73.97	26.03
EN72	27.42	38.71	56.45	66.13	80.65	88.71	91.94	95.16	4.84
EN73	9.20	29.89	49.43	66.67	86.21	89.66	91.95	95.40	4.60
EN75	13.81	26.67	41.43	60.48	89.05	94.29	96.67	97.62	2.38
EN90	33.33	40.00	46.67	56.67	80.00	80.00	80.00	90.00	10.00
LA21	31.65	44.30	60.76	74.68	87.34	91.14	92.41	92.41	7.59
RE63	13.33	13.33	20.00	20.00	26.67	40.00	40.00	40.00	60.00
SQ21	26.99	42.33	55.21	73.01	90.18	95.09	95.71	96.32	3.68
SQ76	11.11	21.11	40.00	54.44	83.33	90.00	94.44	94.44	5.56

Zone	Alarms	Avg Resp
20	194	5
21	260	6
22	166	5
23	181	8
24	80	7
60	34	9
61	13	5
63	18	14
70	229	5
71	91	9
72	146	7
73	81	7
75	229	7
76	60	6
90	32	8
Out	140	7
	1954	

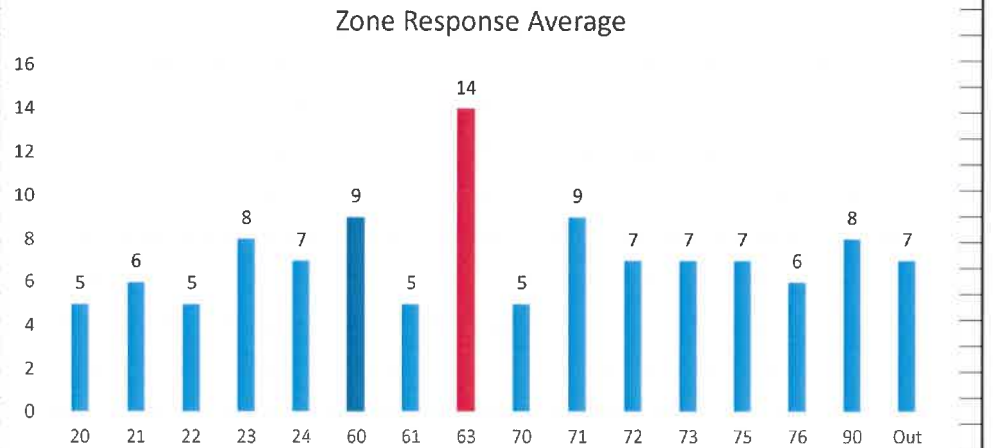


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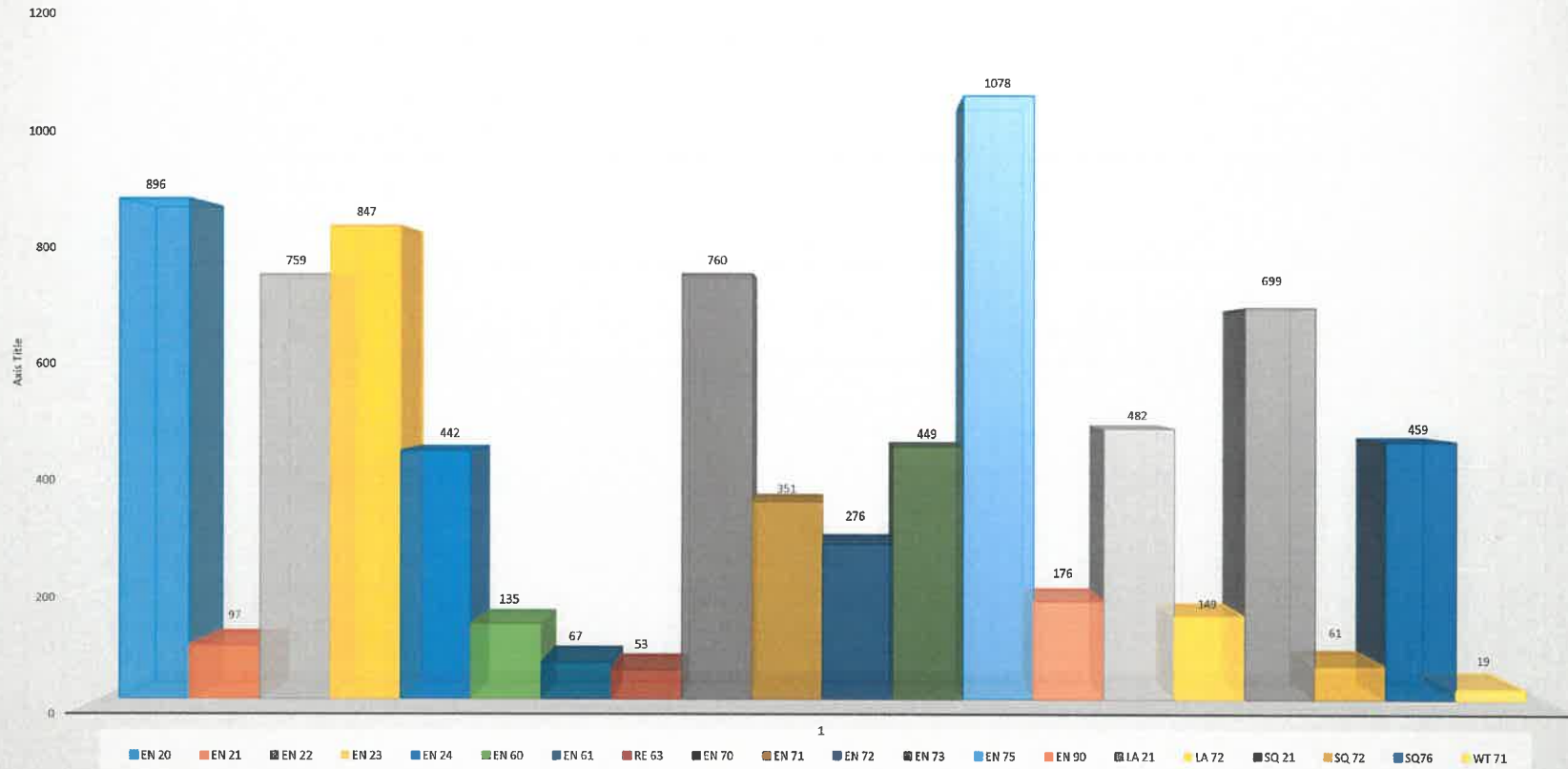


# Apparatus Response Report

	Jan.-19	Feb.-19	Mar.-19	Apr.-19	May.-19	Jun.-19	Jul.-19	Aug.-19	Sep.-19	Oct.-19	Nov.-19	Dec.-19	Total	YTD
AIR 72	0		0	0									0	0.00%
AT 23	0		0	0									0	0.00%
AT 60	0		0	0									0	0.00%
AT 63	1		4	1									6	0.07%
AT 90	0	9	0	0									9	0.10%
BA 20	72	58	73	58									261	2.89%
BA 60	3	3	6	4									16	0.18%
BA 70	70	77	67	73									287	3.17%
BO60	2	2	1	3									8	0.09%
BO 90	6	10	13	19									48	0.53%
BR 21	5	1	6	3									15	0.17%
BR 22	3	3	4	4									14	0.15%
BR 70	0		0	0									0	0.00%
BR 71	0		0	0									0	0.00%
BR 72	1		2	1									4	0.04%
BR 73	1	3	2	2									8	0.09%
CA 22	0		0	0									0	0.00%
CA 223	1	1	5	6									13	0.14%
CH 200	0		1	1									2	0.02%
CH 23	0		0	0									0	0.00%
CH 210	8	5	3	6									22	0.24%
EMS 25		4	1	1									6	0.07%
EN 20	239	216	226	215									896	9.91%
EN 21	97	0	0	0									97	1.07%
EN 22	186	192	198	183									759	8.40%
EN 23	242	205	220	180									847	9.37%
EN 24	94	116	114	118									442	4.89%
EN 60	26	34	42	33									135	1.49%
EN 61	13	21	16	17									67	0.74%
RE 63		32		21									53	0.59%
EN 70	183	194	187	196									760	8.41%
EN 71	93	73	94	91									351	3.88%
EN 72	33	85	84	74									276	3.05%
EN 73	125	86	122	116									449	4.97%
EN 75	285	255	288	250									1078	11.92%
EN 90	48	37	45	46									176	1.95%
LA 21	59	138	144	141									482	5.33%
LA 72	149	0	0	0									149	1.65%
PU 21	0		0	0									0	0.00%
PU 22	0		0	0									0	0.00%
RE 72	0			0									0	0.00%
SQ 20	0			0									0	0.00%
SQ 21	131	189	193	186									699	7.73%
SQ 72	9	39	3	10									61	0.67%
SQ76	122	103	124	110									459	5.08%
SQ 272		66	81	101										
WT 20	3		0	4									7	0.08%
WT60	2		4	3									9	0.10%
WT63	7	3	8	4									22	0.24%
WT 70	8	6	8	6									28	0.31%
WT 71	5	4	5	5									19	0.21%
													0	
Total Resp.	2332	2270	2394	2292	0	0	0	0	0	0	0	0	9040	



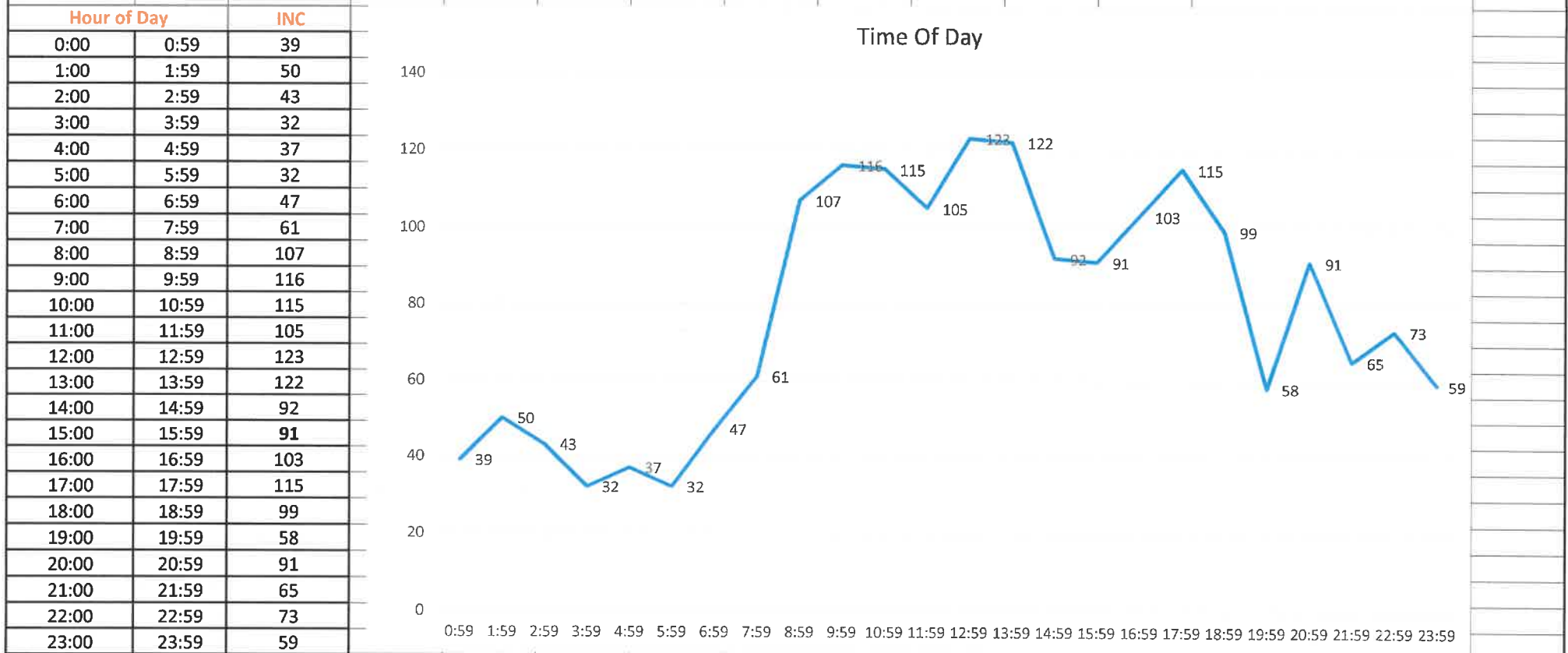
# APPARATUS YTD RESPONSES





Day of Week / Shift Numbers / Time of Day Report of Incidents

WEEK RPT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Sunday	249	298	256	237									1040	13.23%
Monday	263	314	292	377									1246	15.85%
Tuesday	322	264	288	232									1106	14.07%
Wednesday	352	284	278	239									1153	14.66%
Thursday	254	213	272	269									1008	12.82%
Friday	266	275	345	284									1170	14.88%
Saturday	257	292	326	265									1140	14.50%
													7863	100.00%
SHIFT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
A-Shift	691	587	739	674									2691	33.80%
B-Shift	689	653	687	614									2643	33.20%
C-Shift	629	700	649	649									2627	33.00%







**GREATER NAPLES FIRE RESCUE DISTRICT**  
**BOARD OF FIRE COMMISSIONERS**  
**Action Item Worksheet**

**OLD BUSINESS**

**Agenda Item:** II. A.  
**Subject:** Cell Tower Agreement @ 13<sup>th</sup> St SW  
**Meeting Date:** May 10, 2019  
**Prepared By:** Tara Bishop, Director

**Background:**

The District currently receives revenue from Verizon and T-Mobile for cell tower usage at Station 71, 13th Street S.W. The District has been contacted by several agencies representing Verizon and T-Mobile in efforts to renegotiate the current contracts. The current contracts are set for renewal in 2020 and have one remaining final renewal and lease expiration in 2025; however, each contract has a termination clause thereby allowing the carriers to break the lease and discontinue funding. Small cell technology and HB 687 signed into law by Governor Scott, pre-empts to the state the regulation of telecommunications companies putting "small wireless facilities in rights of way." Which translates into potential lost revenue, by allowing cell companies to place technology in public right of ways for minimal compensation.

**Offers:**

**Towerpoint**

Buys out both current contracts. Payment is guaranteed to the District even if tower is decommissioned.

- A. \$940,000 paid in one Lump sum at closing
- B. \$1,110,000 paid in 10 installments of \$111,000 per year. Guaranteed even if tower is decommissioned.

**Verizon**

Verizon	Current	Proposed
Monthly	\$3,333.25	\$2,250.00
Annual	\$39,999.00	\$27,000.00
Escalation rate	2% annually	7.5% every 5 years
Termination Clause	12 months of guarantee rent \$39,999	First 5-year term guarantee \$135,000

**T-Mobile**

Current Annual rent \$39,398.40

Proposed Renewal	Option A	Option B
Base rent paid annually	\$34,284.00	\$35,782.00
Escalation rate	2% annual	10% term (every 5 years)
Rate guarantee 5 years	\$178,415.31	\$178,910.00





**GREATER NAPLES FIRE RESCUE DISTRICT  
BOARD OF FIRE COMMISSIONERS  
Action Item Worksheet**

**OLD BUSINESS**

**Agenda Item:** II. A.  
**Subject:** Cell Tower Agreement @ 13<sup>th</sup> St SW  
**Meeting Date:** May 10, 2019  
**Prepared By:** Tara Bishop, Director

---

**Funding Source/Financial Impact:** General Fund impact varies depending on renewal option selected.

**Recommendation:**

Staff recommends moving forward with finalizing renewal cell tower leases with Verizon and T-Mobile, forwarding final proposals to legal for compliance review, and authorizing staff to sign the contracts.

**Potential Motion:**

I, move to accept staff's recommendation and authorize staff to continue work with the Verizon and T-Mobile and sign the most beneficial lease options with legal compliance review.





January 14, 2019

Greater Naples Fire Rescue District - Suanne Woeste  
Site Name: Baker Site ID: 91258

Dear Suanne,

As discussed during our telephone conversation, Md7, LLC is working with Verizon Wireless to facilitate certain modifications to the cell site lease ("Lease") on your property. These modifications will allow Verizon Wireless to meet current business requirements and enhance your site's value to the overall network.

#### Changes in the Wireless Industry

Recent industry developments are changing how wireless telecommunications carriers operate. In the past, carriers primarily focused on rapidly building out their networks in order to provide the best coverage. Today, while consumers are enjoying greater services and better coverage, operating costs continue to escalate.

#### Eliminating Risk and Increasing Value

As a result of this shift, Verizon Wireless is re-evaluating its network. Network engineers are reviewing which communications facilities will remain active in the network to reduce expenses and streamline operations.

#### Criteria for Cellular Site Retention/Rent Guarantee Period

Verizon Wireless would like to include this site in its long-term portfolio under the following terms:

- **New Rent Amount: \$2,250.00 per month, commencing on April 1, 2019**
- **New Rent Escalator: Seven Point Five Percent (7.5%) every 5 years (next increase on April 1, 2024)**
- **Additional Renewal Terms: Seven (7) additional five (5) year renewal terms**

Verizon Wireless will modify its termination rights under the Lease to guarantee your rental income at an amount of \$135,000.00 for the next 60 months.

Note: To maintain its long-term flexibility, Verizon Wireless will also require the addition of language, substantially in the form of the following, to the Lease:

Use Notwithstanding anything contained in the Lease to the contrary, all improvements, equipment, antennas and conduits shall be at LESSEE's expense and their installation shall be at the discretion and option of LESSEE. LESSEE shall have the right to replace, repair, add or otherwise modify its utilities, equipment, antennas and/or conduits or any portion thereof and the frequencies over which the equipment operates ("LESSEE Modifications"), whether the equipment, antennas, conduits or frequencies are specified or not on any exhibit attached to the Lease.

LESSOR acknowledges and agrees that any provision in the Lease that provides for (i) LESSEE to obtain LESSOR's consent for LESSEE Modifications, (ii) an increase in rent as consideration for LESSEE Modifications, (iii) LESSEE to submit engineering designs, including, but not limited to, a structural analysis, to LESSOR for approval prior to making LESSEE Modifications and (iv) an amendment to memorialize LESSEE Modifications, are hereby deleted.

The foregoing proposal does not constitute a binding offer to amend the Lease. No legal obligation is created by this letter or any other written or oral communications until an Amendment to the Lease is signed by both Landlord and Verizon Wireless. Verizon Wireless values its affiliation with you and hopes that you choose to secure your site(s) to continue a long and mutually profitable relationship in the years to come. After having reviewed these options, please contact me prior to **1/21/19**.

Sincerely,

**Tyler Thomas**  
Md7 - Authorized Agent of Verizon  
Office - (858) 997-1022  
10550 West Center Ave, Suite 300, San Diego, CA 92130



## LEASE EXTENSION PROPOSAL – TERM SHEET

To: Tara Bishop  
 From: Samuel Apresa on behalf of T-Mobile  
 Subject: Site #: 6NC1029A | Lease #: 33833 | Focus #: MF-307476.1  
 Date: April 3, 2019

On the terms and conditions set forth below, T-Mobile would consider extending its existing lease agreement for the site located at:

Property / Site Address: 100 SW 13 ST. NW Naples , Florida 34117

Current Term Expiration Date: Aug 24, 2020

### New Rent

A.	New Base Rent	\$35,782.00
B.	New Rent Frequency	Annual
C.	New Escalations	10 %
D.	New Escalation Frequency	Term

### New Term

A.	Number of Renewal Terms	4
B.	Renewal Term Length (months)	60

### Rent Guarantee Period

A.	Rent Guarantee Period (months)	60
B.	Rent Guarantee Value	\$178,910.00

### Other

A.	Please verify or write in the correct legal ownership for this Property. Is this correct? Yes / No Greater Naples Fire Rescue District
B.	Please verify or write in the correct address for the Property where the Site is located. Is this correct? Yes / No 100 SW 13 ST. NW Naples , Florida 34117
C.	Please verify or write in the correct address for notice and correspondence. Is this correct? Yes / No 14575 Collier Blvd. Naples , Florida 34119

Landlord Initial: \_\_\_\_\_

Tenant Initial: \_\_\_\_\_

\*\*This proposal will expire at the close of business 10 days from the date of this Term Sheet unless extended by a T-Mobile officer or director. Landlord may consent to the above terms outlined above by initialing as indicated above and returning to T-Mobile (add POC). Please note that this proposal is not a binding commitment and is subject to review and approval of documentation by all parties. Participation in this program is not required and T-Mobile will continue to abide by the terms of the original Lease Agreement between the parties, including exercising termination rights where they exist. If the parties agree to move forward with the proposed lease extension, they will enter into a mutually acceptable lease amendment, which documents the agreed upon terms and conditions in this Term Sheet.



## LEASE EXTENSION PROPOSAL – TERM SHEET

To: Tara Bishop  
 From: Samuel Apresa on behalf of T-Mobile  
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Property / Site Address: 100 SW 13 ST. NW Naples , Florida 34117

Current Term Expiration Date: Aug 24, 2020

### New Rent

- |    |                          |             |
|----|--------------------------|-------------|
| A. | New Base Rent            | \$34,284.00 |
| B. | New Rent Frequency       | Annual      |
| C. | New Escalations          | 2 %         |
| D. | New Escalation Frequency | Annual      |

### New Term

- |    |                              |    |
|----|------------------------------|----|
| A. | Number of Renewal Terms      | 4  |
| B. | Renewal Term Length (months) | 60 |

### Rent Guarantee Period

- |    |                                |              |
|----|--------------------------------|--------------|
| A. | Rent Guarantee Period (months) | 60           |
| B. | Rent Guarantee Value           | \$178,415.31 |

### Other

- |    |  |
|----|--|
| A. | Please verify or write in the correct legal ownership for this Property. Is this correct? Yes / No<br>Greater Naples Fire Rescue District                      |
| B. | Please verify or write in the correct address for the Property where the Site is located. Is this correct? Yes / No<br>100 SW 13 ST. NW Naples , Florida 34117 |
| C. | Please verify or write in the correct address for notice and correspondence. Is this correct? Yes / No<br>14575 Collier Blvd. Naples , Florida 34119           |

Landlord Initial: \_\_\_\_\_

Tenant Initial: \_\_\_\_\_

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GREATER NAPLES FIRE RESCUE DISTRICT  
BOARD OF FIRE COMMISSIONERS  
Action Item Worksheet

OLD BUSINESS

**Agenda Item:** II. B  
**Subject:** Reserve Fund Investments  
**Meeting Date:** May 14, 2019  
**Prepared By:** Tara Bishop, Director

**Background:**

The District currently has \$2,710,789 in a reserve account at First Florida Integrity Bank. Interest rate was .25% through February of 2019, an increase to .83% was issued in March 2019, with another rate adjustment for the remainder of 2019 to 1.1% with the funds being placed in a Public Fund Money Market account with is FDIC insured and liquid.

Over the past several months two investment brokers have presented investment proposals, yielding higher returns.

Florida Cooperative Liquid Asset Securities System (FLCLASS) managed by Public Trust Advisors

- AAAm rated by Standard and Poor Global Ratings, the highest rating available for a local government investment pool
- Current Yield 2.62% daily March 2019
- Same day Liquidity
- No minimum to invest

Florida Fixed Income Trust (FL FIT) managed by Water Walker Investments

- AAAf/S1+ rated by Standard and Poor
- Yield 2.66% Jan 2019
- Same Day Liquidity
- Minimum to invest \$10,000
- Cash Pool option

Risk is inherent with investments. Investments in either fund are not insured or guaranteed by the FDIC or any other governmental agency

**Funding Source/Financial Impact:** Reserve Funds currently held in First Florida Integrity bank. Amount to be invested if any to be determined.

**Recommendation:**

Staff recommends diversifying the Districts Reserve fund holdings by initiating a limited investment into the fund(s) as directed by the Board of Commissioners.

**Potential Motion:**

I, move to accept staff's recommendation and authorize District staff to invest \$\_\_\_\_\_ in the \_\_\_\_\_ trust.





An Investment Solution for Public Funds





### Get to know FLCLASS

FLCLASS (Florida Cooperative Liquid Asset Securities System) is an intergovernmental investment pool authorized under Section 218.415, Florida Statutes, and was created by an interlocal agreement by and among State public agencies - (the "Interlocal") as described in Section 163.01, Florida Statutes.

*FLCLASS' objective is safety, liquidity and competitive yields which is offered to ALL public agencies in Florida:*

- **Maximize Safety:** FLCLASS is rated 'AAAm' by Standard and Poor's.
- **Competitive Yield:** FLCLASS is currently paying a **2.65%\*** daily.
- **Same Day Liquidity:** Convenience of a checking account without the transactions fees.
- **Transparent Governance** by a board of your peers.

### Board of Trustees



**Ken Burke**  
Clerk of Court and Comptroller  
Pinellas County



**Sharon Bock**  
Clerk of Court and Comptroller  
Palm Beach County



**Jim Cooke**  
City Treasurer/ Clerk  
City of Tallahassee



**Cindy Valentine**  
Chief Financial Officer  
Orange County Tax Collector



**Tony Vu**  
Treasurer  
Miami-Dade Public Schools

If you have would like to speak to an FLCLASS representative, please contact Matt Tight at [matt.tight@flclass.com](mailto:matt.tight@flclass.com) or call (407) 588-9667.

\*As of February 15, 2019. Past performance is not an indicator of future performance or results. Any financial and/or investment decision may incur losses. Any financial and/or investment decision should be made only after considerable research, consideration and involvement with an experienced professional engaged for the specific purpose. Daily yield is the dividend factor multiplied by the number of days in the year. Yields can vary over time. Standard & Poor's Ratings in no way guarantee favorable performance results and should not be construed as safety in an investment. You may incur fees associated with wires and/or ACH transactions by your bank, but there will be no fees charged from FLCLASS for such transactions.  
FLCLASS is administered by PUBLIC TRUST ADVISORS.



## TABLE OF CONTENTS

FLCLASS Board of Trustees .....	2
Table of Contents .....	3
About FLCLASS .....	4
Investment Objectives .....	4
• Safety	
• Liquidity	
• Transparency	
• Competitive Returns	
Objective & Purpose.....	5
Eligible Investments.....	5
Eligible Funds .....	5
Fund Highlights.....	6
• Safety	
• Convenience	
• Reporting	
• Online Capabilities	
How to Join FLCLASS .....	8
Fund Administrator and Investment Advisor.....	9
The Custodian.....	9
Legal Counsel .....	9
Independent Auditors .....	9
General Questions .....	10
Program Contact Information .....	12





# ABOUT THE FLORIDA COOPERATIVE LIQUID ASSETS SECURITIES SYSTEM (FLCLASS)

The Florida Cooperative Liquid Assets Securities System ("FLCLASS" or the "Trust") is an independent local government investment pool designed to meet the cash management and short-term investment needs of Florida local government entities. FLCLASS is open to all governmental entities within the State of Florida (the "State") which include, but are not limited to, the following and the officers thereof: any State agency, county, municipality, school district, special district, clerk of the circuit court, sheriff, property appraiser, tax collector, supervisor of elections, authority, board, public corporations, quasi-public authorities or any other political subdivision of the State. FLCLASS is an intergovernmental investment pool authorized under Section 218.415, Florida Statutes and was created by an Interlocal agreement by and among State public agencies (the "Interlocal") as described in Section 163.01, Florida Statutes, as amended. The management of FLCLASS will be under the direction of an appointed Board of Trustees comprised of eligible Participants of the FLCLASS program.

## INVESTMENT OBJECTIVES

The primary investment objectives of FLCLASS in order of priority are:

**SAFETY:** FLCLASS minimizes risks by managing the portfolio in a manner which emphasizes the preservation of principal while maintaining a stable net asset value.

**LIQUIDITY:** FLCLASS provides daily liquidity to Participants of the program. Portfolio maturity and duration parameters are established to provide for the liquidity needs of the Participants.

**TRANSPARENCY:** FLCLASS ensures transparency by allowing Participants to efficiently obtain portfolio and account information and will offer dedicated client service support with an easy to use technology platform.

**COMPETITIVE RETURNS:** FLCLASS's goal is to provide competitive returns for its Participants while adhering to the primary objectives of Safety and Liquidity. The FLCLASS investment policy and guidelines establish the policies, procedures, and strategies to assure that these objectives are met.





### OBJECTIVE & PURPOSE

FLCLASS provides a professionally managed investment program for governmental entities. The general objective of FLCLASS is to generate additional investment income for the Participants while maintaining safety and liquidity. The purpose of FLCLASS is to offer a safe, convenient and liquid investment option to Florida governmental entities. By utilizing economies of scale and professional investment management, FLCLASS seeks to generate competitive market returns in a manner that will provide for the safety of principal while meeting the liquidity needs of the Participants.

### ELIGIBLE INVESTMENTS

FLCLASS may only be invested in a manner that is permitted pursuant to the laws of the State of Florida and Florida's Investment of Local Government Surplus Funds Act, Florida Statutes, Chapter 218.415. Furthermore, investments are made in accordance with the Trust's own investment policy which is structured to meet Standard & Poor's investment guidelines needed to maintain the highest attainable rating for a Local Government Investment Pool, 'AAAm', which include investments authorized under Section 218.415(16), Florida Statutes. Below is a listing of FLCLASS's permitted investments. Visit [www.flclass.com](http://www.flclass.com) for a copy of the complete FLCLASS Investment Policy.

- U.S. Treasury Securities
- Federal Instrumentality Securities
- Agency Securities
- Repurchase Agreements
- Tri-Party Repurchase Agreements
- Commercial Paper
- Corporate Notes and Bonds
- Certificates of Deposit and Negotiable Bank Deposit Notes
- Collateralized Bank Deposits
- Municipal Obligations
- Any investment authorized under Section 218.415(16), Florida Statutes

### ELIGIBLE FUNDS

- Operating Funds
- Sales Tax Funds
- Endowments
- Reserve Funds
- Construction Funds
- General Funds
- Enterprise Funds
- Bond Funds
- Capitalized Interest Funds





## FUND HIGHLIGHTS

FLCLASS, an independent local government investment pool (LGIP), open to all political subdivisions, instrumentalities of political subdivisions and State agencies in the State of Florida, is designed to meet the cash management and short-term investment needs of Florida governmental entities.



### SAFETY - LIQUIDITY - YIELD

- Maintain AAAM rating, and by Standard & Poor's Ratings Services
- Detailed Credit Review Process
- Daily Portfolio Surveillance and Stress Testing
- Third Party Custodian holds all Cash and Securities on behalf of the Participants
- Daily \$1.00 NAV Calculation
- Conservative Investment Policy
- Same-Day Availability of Funds
- Competitive Daily Yields
- Daily Compounding of Interest

### CONVENIENCE

- No Transaction Fees
- No Minimum Investment Amount
- Unlimited Transactions
- Unlimited Sub-Accounts
- Deposits and Withdrawals by Fed Wire or ACH
- Secure Access to Online Transaction and Reporting System
- Direct Deposit of State and Federal Payments
- Client Service Representatives Available via Toll-Free Phone, Fax and Email



### REPORTING

- Complete Transparency
- Monthly Statements emailed on the First Business Day of each Month
- Transaction Confirmations emailed at Close of Business each day
- Online System Provides Real-Time Transactional Data
- Monthly Investment Holdings Reports Available Online
- Daily Holdings Available Upon Request
- Financial Transparency Reports Designed for Public Posting

### ONLINE CAPABILITIES

- Secure, Online Transactions via MYACCESS
- Self-Manage Your Investments 24/7, 365 Days a Year
- Contributions, Withdrawals and Transfers are all accepted
- Pre-Date Important Transactions
- Real-Time Transactional Information
- Reliable and Convenient Statement Reporting
- Read-Only Capabilities



**FLCLASS**





## HOW TO JOIN FLCLASS

Enrolling in FLCLASS is simple. Participants may join FLCLASS by one of two methods.

After reading the Interlocal Cooperation Agreement and Information Statement, follow these steps:

- 1) Approve an Authorizing Resolution
- or
- 2) Sign an Instrument of Adoption

Please visit the FLCLASS Documents Center at [www.flclass.com](http://www.flclass.com) for further information and to complete the FLCLASS registration packet.

After the resolution is adopted and the account registration forms are complete, please forward all documentation to FLCLASS at [clientservices@flclass.com](mailto:clientservices@flclass.com) or fax to (844) 220-7900.



## FUND ADMINISTRATOR AND INVESTMENT ADVISOR

Public Trust Advisors LLC (Public Trust), serves as the Fund Administrator and Investment Advisor for FLCLASS. Public Trust professionals pioneered the development, implementation and management of turnkey local government investment pool (LGIP) solutions for public sector clients. The team at Public Trust has been managing public funds for more than two decades, and has successfully enhanced the income potential of its clients' portfolios while adhering to their investment objectives of safety and liquidity.

The Public Trust fund administration platform combines robust technology with a depth of knowledge built from years of experience to create a powerful and diversified platform. This platform provides state-of-the-art processing supporting diverse client requests and transactions while seamlessly interfacing with multiple financial institutions.

Public Trusts' customized administrative services encompass all aspects of fund accounting, transfer agency, shareholder record keeping and reporting capabilities. Public Trust currently serves as the Administrator and Investment Advisor for numerous LGIP programs.

For more information about Public Trust please visit [www.publictrustadvisors.com](http://www.publictrustadvisors.com).

## THE CUSTODIAN

Wells Fargo Bank, N.A. serves as custodian for FLCLASS pursuant to a Custodian Agreement. Wells Fargo Bank, N.A. acts as safekeeping agent for FLCLASS' investment portfolio(s) and serves, in accordance with the statutes of the State of Florida, as the depository in connection with the direct investment and withdrawal mechanisms of FLCLASS. Wells Fargo does not participate in the Trust's investment decision-making process.

## LEGAL COUSEL

Greenberg Traurig LLP serves as legal counsel to FLCLASS.

Greenberg Traurig LLP  
450 South Orange Avenue, Suite 650  
Orlando, FL 32801

## INDEPENDENT AUDITORS

Templeton & Company, LLP serves as the independent certified public accountant to audit the annual Financial Statements of FLCLASS. The audit contains statements of assets and liabilities, of operations and of changes in net assets. The opinion of the independent certified public accountant on such financial statements is based on an examination of the books and records of FLCLASS made in accordance with generally accepted accounting principles (GAAP).





## GENERAL QUESTIONS

### Q: WHO OVERSEES FLCLASS?

A: The Board of Trustees oversee the management of FLCLASS. The Board is comprised of Florida government finance and investment officers from a variety of public entity types who are Participants of FLCLASS. The Board is responsible for selecting the Administrator, Investment Advisor and other Service Providers necessary for the pool to operate. The Board has retained the services of Public Trust, with offices in Orlando, FL, to serve as the Administrator and Investment Advisor for FLCLASS.

### Q: WHAT ARE THE OBJECTIVES OF FLCLASS?

A: FLCLASS' primary investment objective is the safety of public funds. FLCLASS has been created to offer a safe, efficient and liquid investment alternative while seeking competitive investment returns to meet the liquidity needs of its participants.

### Q: WHAT IS THE MINIMUM REQUIREMENT FOR INVESTING IN FLCLASS?

A: There is no minimum investment amount for FLCLASS.

### Q: WHAT TRANSACTION FEES DOES FLCLASS CHARGE?

A: FLCLASS does not charge any transaction fees.

### Q: WHAT ARE THE LIMITS ON THE NUMBER OF TRANSACTIONS?

A: FLCLASS does not limit the number of transactions.



**Q: DOES FLCLASS LIMIT THE NUMBER OF SUBACCOUNTS?**

A: FLCLASS does not limit the number of subaccounts.

**Q: WHAT ARE THE DAILY TIME CUT-OFFS FOR TRANSACTIONS?**

A: Transactions, including withdrawals, contributions and transfers need to be submitted by 3:00pm EST for same-day processing.

**Q: FOR A NEXT-DAY ACH, WHAT IS THE CUT-OFF TIME?**

A: Next-day ACH requests must be received by 3:00pm EST (24 hours in advance).

**Q: WHAT IS MYACCESS?**

A: MYACCESS is a secure, internet based transaction system that allows registered FLCLASS Participants to self-manage their FLCLASS investments. MYACCESS is available 24/7, 365 days a year.

**Q: HOW DOES AN FLCLASS PARTICIPANT RECEIVE A LOGIN FOR MYACCESS?**

A: In order to obtain a MYACCESS registration and instructions, FLCLASS Participants should call Client Services at (844) 220-7600 or email us at [clientservices@flclass.com](mailto:clientservices@flclass.com).

**Q: WHAT FUNCTIONS CAN MYACCESS PERFORM?**

A: MYACCESS allows Participants to make contributions, withdrawals and transfers between subaccounts as well as to other approved FLCLASS Participants. Users can pre-date important transactions, ensuring that they are handled reliably, and avoiding unfortunate timing issues or cash access emergencies. Reporting features available via MYACCESS include access to monthly statements, transaction confirmations and details highlighting past, present and future dated transactions.

**Q: HOW LONG DOES IT TAKE TO RECEIVE A REGISTRATION FOR MYACCESS?**

A: All new usernames and passwords are system generated and will arrive via email one day after the request is made.







#### **FLORIDA OFFICE**

**Public Trust Advisors, LLC**  
201 E. Pine Street, Suite 750  
Orlando, Florida 32801  
Phone (407) 588-9667

#### **ONLINE**

[www.flclass.com](http://www.flclass.com)  
[info@flclass.com](mailto:info@flclass.com)

#### **YOUR TEAM**

**MATT TIGHT**  
*Vice President*  
[matt.tight@publictrustadvisors.com](mailto:matt.tight@publictrustadvisors.com)

**TOM TIGHT**  
*Managing Director*  
[tom.tight@publictrustadvisors.com](mailto:tom.tight@publictrustadvisors.com)

**JOHN GRADY**  
*Managing Director*  
[john.grady@publictrustadvisors.com](mailto:john.grady@publictrustadvisors.com)



## Current Participants



### Cities/Towns

City of Bartow  
City of Boca Raton  
City of Bradenton  
City of Cape Coral  
City of Clearwater  
City of Cocoa  
City of Delray Beach  
City of Dunedin  
City of Edgewater  
City of Frostproof  
City of Hollywood  
City of Holly Hill  
City of Indian Rocks Beach  
City of Largo  
City of Leesburg  
City of Madeira Beach  
City of Maitland  
City of Mary Esther  
City of Miami Beach  
City of Naples  
City of Oldsmar  
City of Plant City  
City of Pompano Beach  
City of Port St. Lucie  
City of Riviera Beach  
City of South Bay  
City of Stuart  
City of St. Pete Beach  
City of Sunrise  
City of Tallahassee  
City of West Palm Beach

### Cities/Towns (Cont.)

Town of Indian Shores  
Town of Jupiter  
Town of Lady Lake  
Town of Longboat Key  
Town of Medley  
Village of Wellington

### Counties

Calhoun County  
Citrus County  
Escambia County  
Hernando County  
Highlands County  
Indian River County  
Lee County  
Osceola County  
Palm Beach County  
Pasco County  
Pinellas County  
Putnam County  
Seminole County  
St. Lucie County  
Volusia County  
Wakulla County

### School Districts

City of Cape Coral Charter School Authority  
School Board of Lee County  
School Board of Manatee County  
School Board of Miami-Dade  
School Board of Polk County

### Special Districts

Bayshore Fire District  
Coral Springs Improvement District  
Escambia County Housing Finance Authority  
Lehigh Acres Municipal Improvement District  
Leon County Consolidated Dispatch Agency  
Madison County Sheriff  
Metro-Plan Orlando  
Osceola County Sheriff  
Pinellas County Housing Finance Authority  
Spring Lake Improvement District  
South Walton Mosquito District  
St. Lucie County Fire District  
Tampa-Hillsborough Expressway Authority  
The Health Care District of Palm Beach County  
The Villages Community Development District  
West Manatee Fire District

### Tax Collectors

Alachua County Tax Collector  
Brevard County Tax Collector  
Indian River County Tax Collector  
Orange County Tax Collector  
Putnam County Tax Collector

### Trusted Accounts

Fiduciary Trust Company International  
US Bank  
Wells Fargo

### Higher Education

University of North Florida





5502 N Nebraska Ave  
Tampa, FL 33604  
813-238-4800  
WaterWalkerInvestments.com

Presented By:

David Jang, Partner  
Client Advisory Services  
407-618-4269  
David@waterwalkerinvestments.com

Brent Wertz, Managing Partner  
813-321-3249  
david@waterwalkerinvestments.com

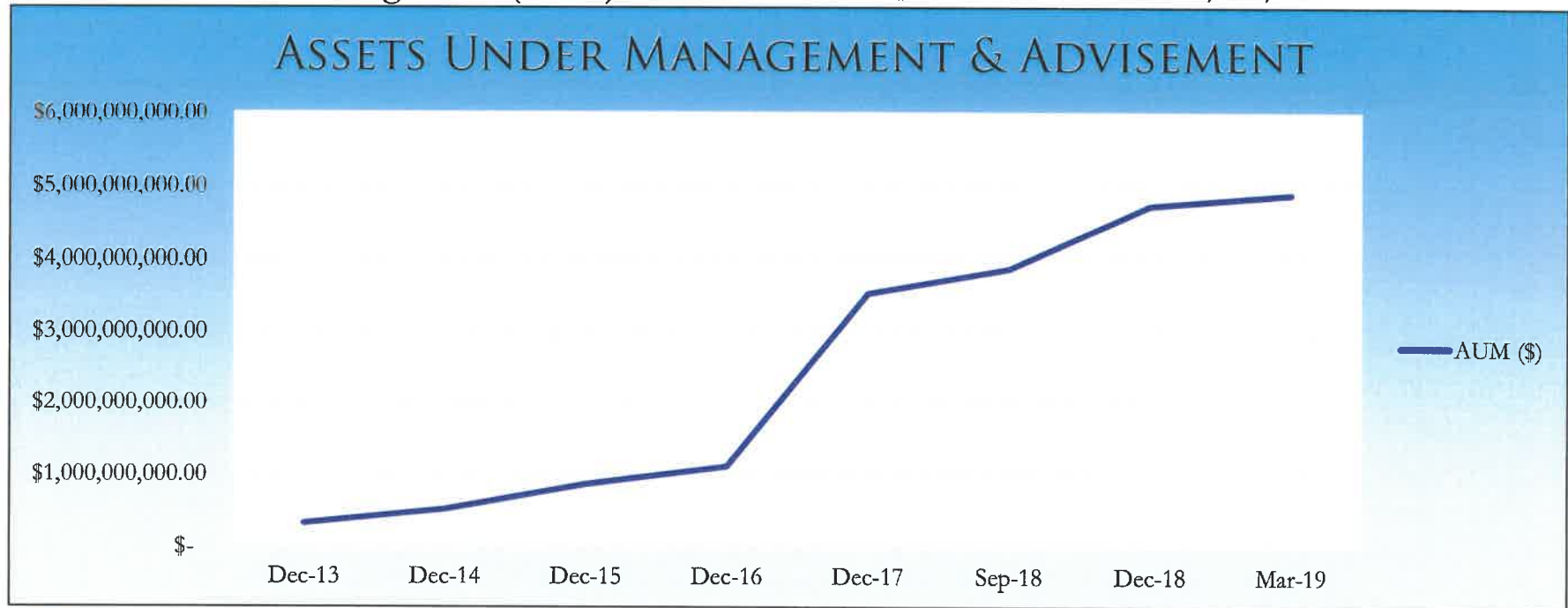


May 14, 2019




# WATER WALKER INVESTMENTS

- Has been managing Florida public funds since 2000
  - Investment Management/Consulting
  - Local Government Investment Pool
- Selected as the investment manager to the Florida Fixed Income Trust in 2010
  - Local Government investment pool created by Florida Statute 163.01
  - Authorized investment under Chapter 218.415 of state investment statutes
- Assets Under Management (AUM) and Advisement \$4.84 Billion as of 3/31/2019



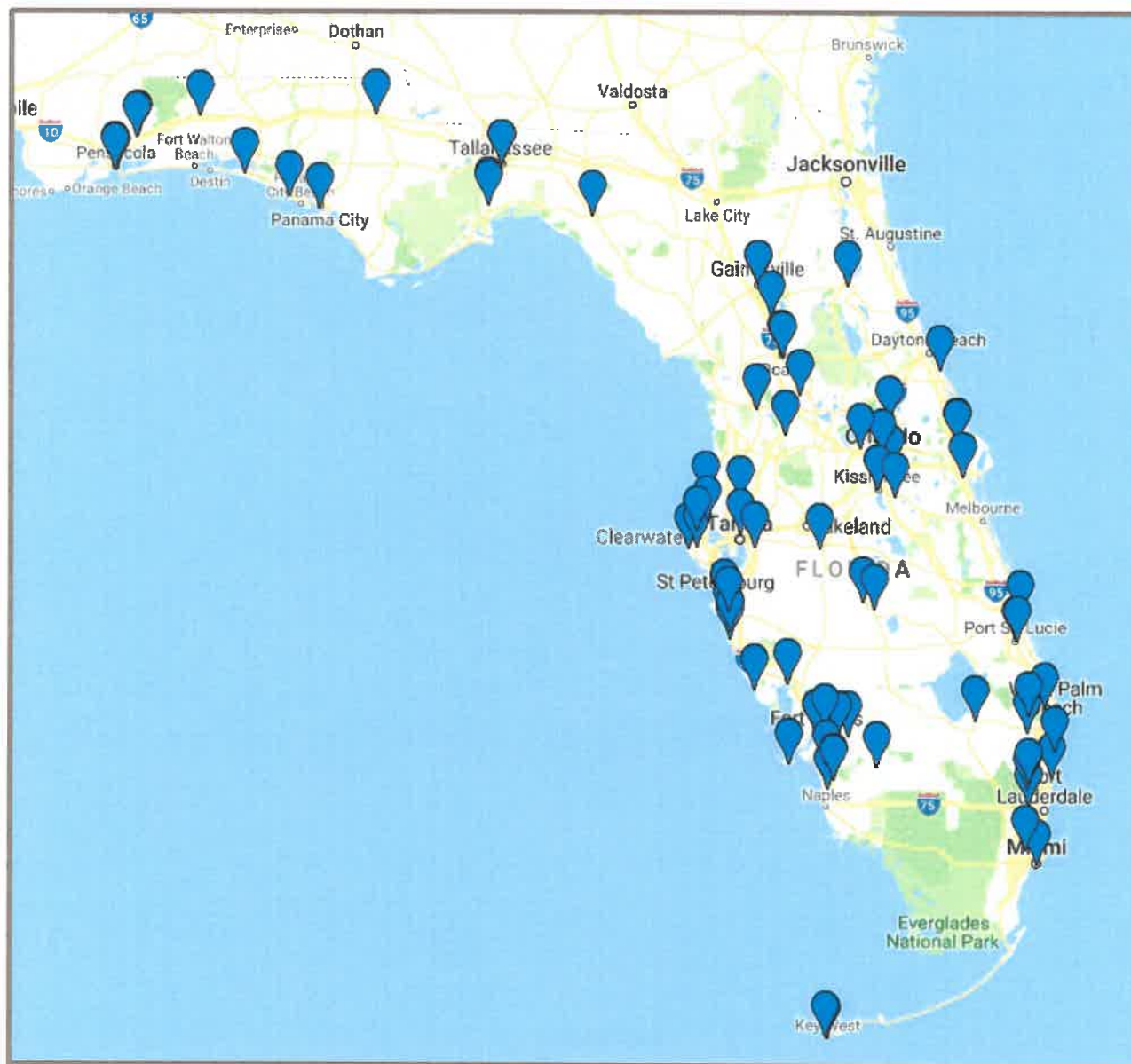


# OUR SERVICES

Florida Fixed Income Trust (FL-FIT)	Separately Managed Accounts (SMAs)	Treasury Management Services & Investment Consulting
<p>FL-FIT is an investment solution designed specifically to fit the needs of Florida's local governments. The Trust features various investment pools including:</p> <ul style="list-style-type: none"> <li>◆ Preferred Deposit Pool</li> <li>◆ Cash Pool</li> <li>◆ Enhanced Cash Pool</li> <li>◆ 1-3 Year Pool</li> </ul> 	<p>Our firm offers a comprehensive solution for those public entities that are interested in outsourcing all or part of the investment process. The services under the SMA include but are not limited to:</p> <ul style="list-style-type: none"> <li>◆ Setting individual goals and objectives for the investment portfolio</li> <li>◆ Developing an investment strategy within the parameters of your investment policy.</li> <li>◆ Executing Trades</li> <li>◆ Actively monitor the portfolio</li> <li>◆ Provide monthly online reporting and in-person quarterly performance reviews.</li> </ul>	<p>Our firm can provide professional oversight to public entity cash &amp; investment portfolios. Services can include:</p> <ul style="list-style-type: none"> <li>◆ Investment Policy Statement review and development</li> <li>◆ Cash flow analysis</li> <li>◆ Analyze market conditions and review security selection</li> <li>◆ Internal controls on the investment process</li> <li>◆ Monthly investment reporting and quarterly performance review</li> <li>◆ Review &amp; analyze concentration bank compensation structure</li> <li>◆ Custody bank analysis</li> <li>◆ Develop banking RFP; analyze pricing proposal, assist evaluation committee</li> </ul>

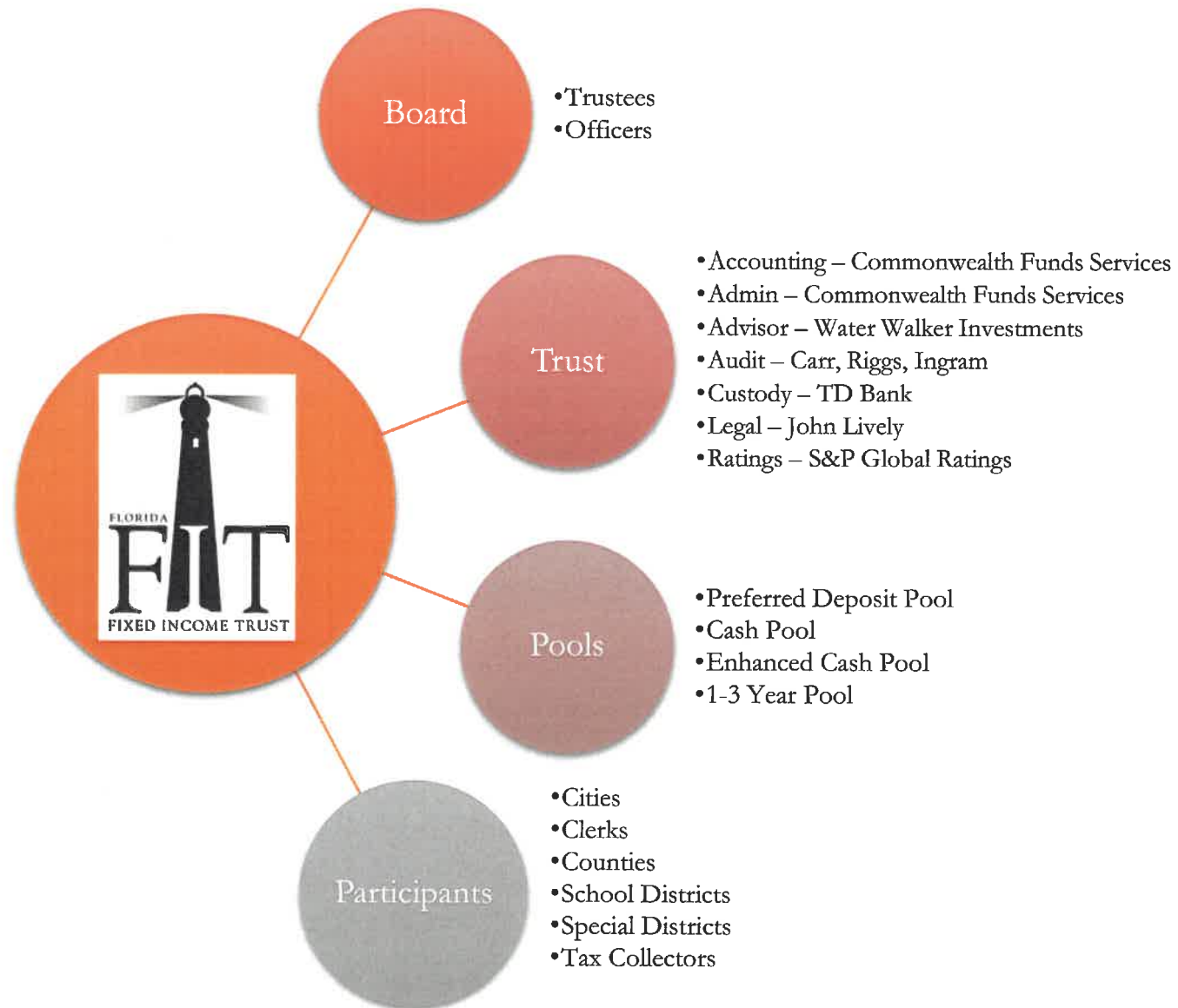


# OUR FLORIDA CLIENTS





# FLORIDA FIXED INCOME TRUST STRUCTURE





# FLORIDA FIXED INCOME TRUST

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- Oversight provided by a Board of Trustees comprised of your peers in Florida local government;
  - Andrew Jacobsen: Pinellas County Schools Admin
  - E.H. Levering: Miami-Dade College
  - Stan Nichols: Santa Rosa County Tax Collector's Office
  - Randy Beach: Wakulla County School District
  - Michael Hollingsed: Orlando Utilities Commission
  - Kenny Blocker: The Villages
  - Amy Ady: City of Kissimmee



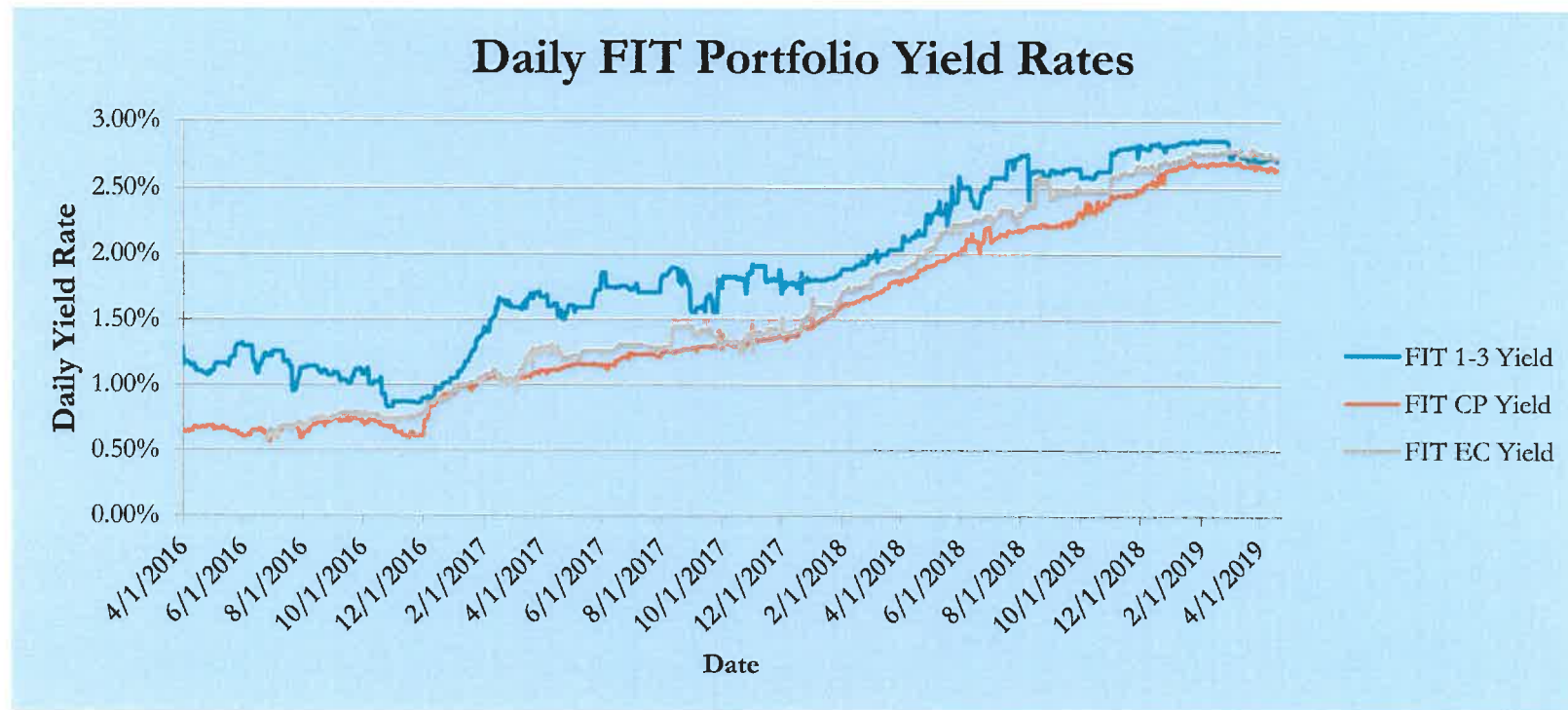
The Florida Fixed Income Trust (FL-FIT) is an investment solution specifically designed to meet the diverse needs of Florida's local governments. FL-FIT's four investment pools offer an alternative, liquid, and effective solution to meet your investment horizons. (website: [fl-fit.com](http://fl-fit.com))

- Preferred Deposit Pool
- Cash Pool
- Enhanced Cash Pool
- 1-3 Year Pool



# CURRENT PARTICIPANT YIELDS

Date	Fund	Daily Rate	Source
5/6/2019	FL-FIT Preferred Deposit Pool	2.42%	<a href="http://www.fl-fit.com">www.fl-fit.com</a>
5/6/2019	FL-FIT Cash Pool	2.62%	<a href="http://www.fl-fit.com">www.fl-fit.com</a>
5/6/2019	FL-FIT Enhanced Cash Pool	2.76%	<a href="http://www.fl-fit.com">www.fl-fit.com</a>
5/6/2019	FL-FIT 1-3 Year Pool	2.68%	<a href="http://www.fl-fit.com">www.fl-fit.com</a>



1. Investments in FL-FIT are not insured or guaranteed by the FDIC or any other government agency
2. Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the fund may be lower or higher than the performance quoted.

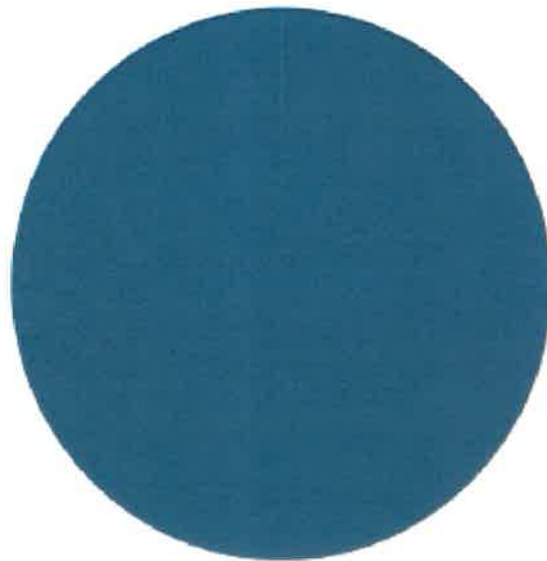


# PREFERRED DEPOSIT POOL CHARACTERISTICS AS OF 3/31/2019

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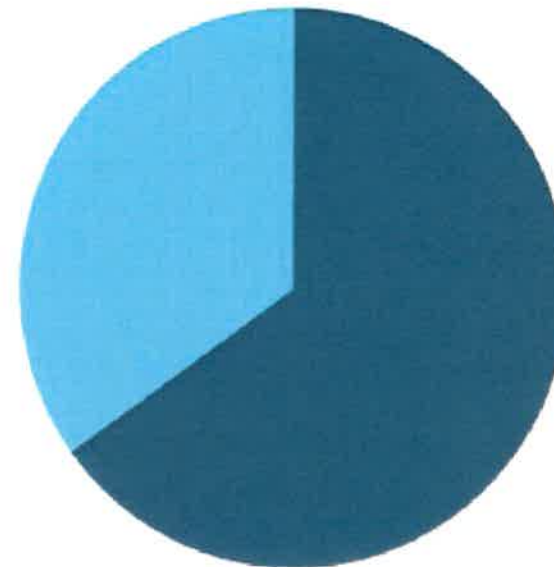
- Stable \$1.00 Net Asset Value
- Same Day Liquidity
- FDIC Insured Deposits

Asset Allocation



■ Col. Or Ins. Bank Deposits 100.00%

Credit Quality



■ AAA 65.03%  
■ AA+ 34.97%

*Disclaimer: Investments in the FL-FIT investment pools are not insured or guaranteed by the FDIC or any other government agency.*

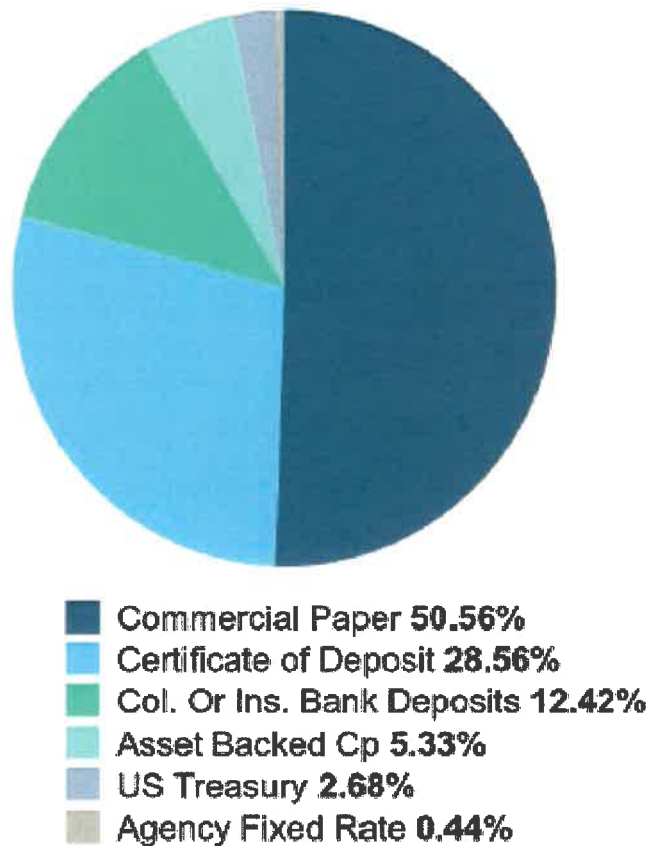
This presentation is for Institutional Investors Only – Not for Public Distribution



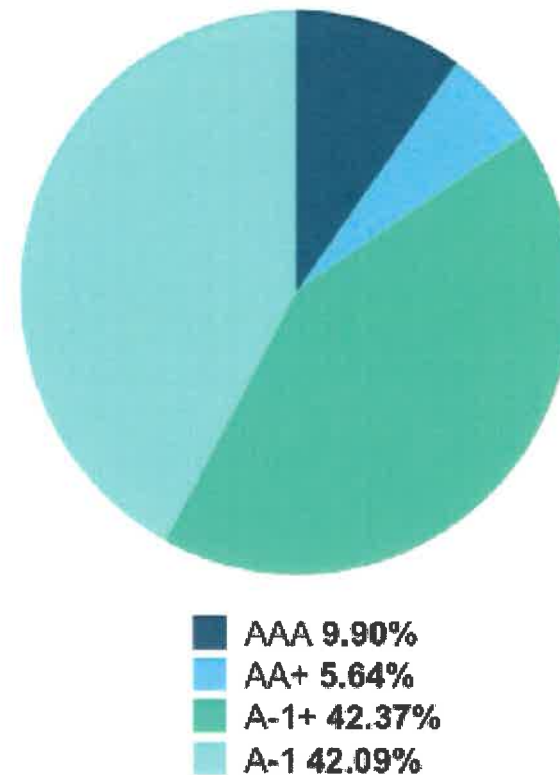
# CASH POOL CHARACTERISTICS AS OF 3/31/2019

- Floating Net Asset Value managed to dollar in dollar out
- Same Day Liquidity
- AAAf/S1+ rated by Standard & Poor Global Ratings

## Asset Allocation



## Credit Quality





# SUMMARY

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## FL-FIT Preferred Deposit Pool (PDP):

- Same day liquidity
- Holdings consists of FDIC-insured bank deposits & collateralized bank deposits
- No minimum investment required

## FL-FIT Cash Pool

- Same day liquidity
- Rated AA+ / S1+ by S&P Global Ratings
- Floating NAV managed to a dollar in / dollar out
- No minimum investment required

## FL-FIT Enhanced Cash Pool (EC) and 1-3 Year Pool (1-3)

- Next day liquidity, floating NAV
- EC rated AA+ / S1, 1-3 rated AA+f / S1 by S&P Global Ratings
- Appropriate for portfolios with longer time horizons

## All FL-FIT Pools have:

- Ease of movement from one pool to another as market conditions merit
- Secured Online Access
- Monthly Statements



# ANNUALIZED INTEREST INCOME

Source	Balance Invested	Rate	Interest Income (Annualized)
First Florida Integrity Bank (Reserve Account)	\$2,710,789.00	0.83%*	\$22,499.55
First Florida Integrity Bank (Public Fund Money Market)	\$2,710,789.00	1.10%**	\$29,818.68
FL-FIT Preferred Deposit Pool (PDP)	\$2,710,789.00	2.42%***	\$65,601.09
FL-FIT Cash Pool (CP)	\$2,710,789.00	2.63%***	\$71,293.75

**Assumption:** No bank fees apply and entire reserve balance provided by client is invested

\*First Florida Integrity Bank's Reserve Account interest rate as of March 2019 provided by client

\*\*First Florida Integrity Bank's Public Fund Money Market interest rate through 2019 provided by client

\*\*\*FL-FIT's PDP & CP 7-day SEC yield as of 5/06/2019 [fl-fit.com/performance](http://fl-fit.com/performance))

**DISCLAIMER:** Investment in the FL-FIT Cash Pool is not insured or guaranteed by the FDIC or any other government agency.

**DISCLOSURE:** Performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so investor may have a gain or loss when shares are sold. Current performance of the fund may be lower or higher than that quoted. Performance for periods less than one year are cumulative not annualized.

11



# PRESENTERS' BIOS



**David Jang**  
**Partner, Client Advisory Services**  
**28 Years Investment Experience**

David Jang is a Partner and manages the Client Advisory Services Team at Water Walker Investments. He directs the firm's marketing, client service, business development, and serves on the investment committee. David's comprehensive approach enables him to assist his clients gain greater efficiencies with their banking/custodial relationships as well as consult and manage their operating surplus investment and bond proceed portfolios to ensure adherence to state investment statutes and bond indentures.

Prior to joining Water Walker Investments, David spent 14 years working with Florida government clients and 28 years in investment advisory services.

David earned his Bachelor's degree in Economics from the Wharton School, University of Pennsylvania. He earned the Association of Financial Professionals (AFP) designation of Certified Treasury Professional (CTP). David also has FINRA Series 7, 24, 63, and 65 licenses and is a Registered Investment Advisor with the Florida Department of Financial Regulation.



**M. Brent Wertz**  
**Managing Partner**  
**23 Years Investment Experience**

Brent Wertz is the Managing Partner at Water Walker Investments. Brent provides strategic leadership for the company and is responsible for overseeing all aspects of the firm's investment process. He heads implementation of the firm's investment strategies and portfolio risk management. He serves on the firm's investment and credit committees.

Brent started Water Walker based on his experience serving as a consultant to special taxing districts throughout the State of Florida assisting these districts in bond offerings, assessment allocation, and collections as well as assisting District Managers with treasury management.

Brent is a graduate of Virginia Military Institute with a B.A., Economics. Brent received his Master's in Business Administration from the University of Tampa



# CONTACT INFORMATION

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## Client Advisory Team

David Jang, Partner, Client Advisory Services

- (407) 618-4269
- david@waterwalkerinvestments.com

Kim Thomas, Managing Director, Client Advisory Services

- (813) 915-6675
- kim@waterwalkerinvestments.com

Rika Gilbreath, Associate, Client Advisory Services

- (813) 321-3254
- rika@waterwalkerinvestments.com

## Portfolio Management Team

Brent Wertz, Managing Partner

- (813) 321-3249
- brent@waterwalkerinvestments.com

Brian McMillin, Portfolio Manager

- (813) 440-5088
- brian@waterwalkerinvestments.com

Eric Ebersole, Investment Analyst

- (813) 321-3253
- eric@waterwalkerinvestments.com



# S&P RATINGS DEFINED

Principal Stability Fund Ratings*	
Category	Definition
<b>AAAm</b>	A fund rated 'AAAm' demonstrates extremely strong capacity to maintain principal stability and to limit exposure to principal losses due to credit risk. 'AAAm' is the highest principal stability fund rating assigned by S&P Global Ratings.
<b>AAm</b>	A fund rated 'AAm' demonstrates very strong capacity to maintain principal stability and to limit exposure to principal losses due to credit risk. It differs from the highest-rated funds only to a small degree.
<b>Am</b>	A fund rated 'Am' demonstrates strong capacity to maintain principal stability and to limit exposure to principal losses due to credit risk, but is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than fund in higher-rated categories.
<b>BBBm</b>	A fund rated 'BBBm' demonstrates adequate capacity to maintain principal stability and to limit exposure to principal losses due to credit risk. However, adverse economic conditions or changing circumstances are more likely to lead to a reduced capacity to maintain principal stability.
<b>BBm</b>	A fund rated 'BBm' demonstrates speculative characteristics and uncertain capacity to maintain principal stability. It is vulnerable to principal losses due to credit risk. While such funds will likely have some quality and protective characteristics, these may be outweighed by large uncertainties or major exposure to adverse conditions.
<b>Dm</b>	A fund rated 'Dm' has failed to maintain principal stability resulting in a realized or unrealized loss of principal.

\*The ratings from 'AAm' to 'BBm' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the rating categories.



# S&P RATINGS DEFINED

Fund Credit Quality Ratings*	
Category	Definition
AAAf	The fund's portfolio holdings provide extremely strong protection against losses from credit defaults.
AAf	The fund's portfolio holdings provide very strong protection against losses from credit defaults.
Af	The fund's portfolio holdings provide strong protection against losses from credit defaults.
BBBf	The fund's portfolio holdings provide adequate protection against losses from credit defaults.
BBf	The fund's portfolio holdings provide uncertain protection against losses from credit defaults.
Bf	The fund's portfolio holdings exhibit vulnerability to losses from credit defaults.
CCCf	The fund's portfolio holdings make it extremely vulnerable to losses from credit defaults.

\*The ratings from 'AAf' to 'CCCf' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

Fund Volatility Ratings	
Category	Definition
S1	Funds that possess low sensitivity to changing market conditions are rated S1. These funds possess an aggregate level of risk that is less than or equal to that of a portfolio comprised of government securities maturing within one to three years and denominated in the base currency of the fund. Within this category, certain funds are designated with a plus sign (+). This indicates the fund's extremely low sensitivity to changing market conditions. These funds possess an aggregate level of risk that is less than or equal to that of a portfolio comprising the highest quality fixed-income instruments with an average maturity of 12 months or less.
S2	Funds that possess low to moderate sensitivity to changing market conditions are rated S2. These funds possess an aggregate level of risk that is less than or equal to that of a portfolio comprising government securities maturing within three to seven years and denominated in the base currency of the fund.
S3	Funds that possess moderate sensitivity to changing market conditions are rated S3. These funds possess an aggregate level of risk that is less than or equal to that of a portfolio comprising government securities maturing within seven to 10 years and denominated in the base currency of the fund.



# DISCLOSURES

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This presentation is only intended for institutional and/or sophisticated professional investors. This material is intended for informational purposes only and should not be relied upon to make an investment decision, as it was prepared without regard to any specific objectives, or financial circumstances. It should not be construed as an offer or to purchase/sell any investment. Any investment or strategy referenced may involve significant risks, including, but not limited to: risk of loss, illiquidity, unavailability within all jurisdictions, and may not be suitable for all investors. To the extent permitted by applicable law, no member of Water Walker Investments Team and/or Florida Fixed Income Trust or any officer, employee or associate accepts any liability whatsoever for any direct or consequential loss arising from any use of this presentation or its contents, including for negligence. This material is not intended for distribution to, or use by, any person in a jurisdiction where delivery would be contrary to applicable law or regulation, or it is subject to any contractual restriction. No further distribution is permissible without prior written consent.

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Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the fund may be lower or higher than the performance quoted.