

#### INTRODUCTION

The Greater Naples Fire Rescue District is the largest independent fire district in the State of Florida, covering an area of approximately 1,512 square miles. Employing a total of 250+ personnel, the District responded to 30,609 calls for service in 2023. The District operates from 15 Fire Stations.

FY 23-24 Budget Highlights:

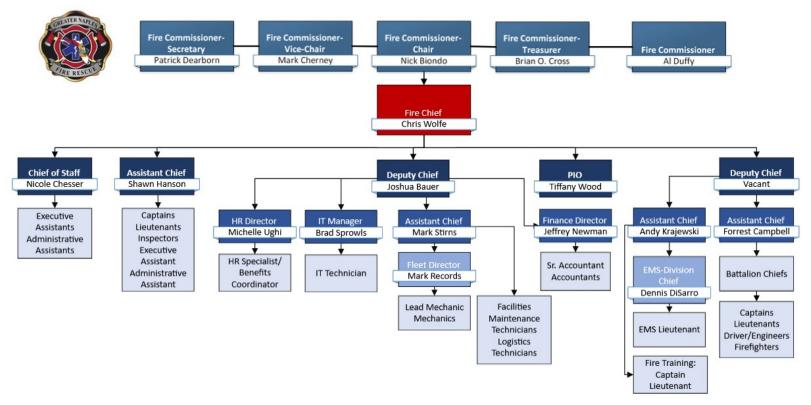
- ⇒ Added the District's first Public Information Officer/Public Educator position
- ⇒ Passed referendum to be able to increase the millage rate by .5 mills for capital expenses beginning FY 25-26 for a period of 8 years
- ⇒ Relocated Squad 76 to maximize response efficiencies
- ⇒ Ratified new contract eliminating the 4% COLA in perpetuity and providing a step-based increase plan
- ⇒ Migrated to Microsoft 365 to provide increased collaboration and productivity at a cost savings
- ⇒ Began the adjustment of administrative positions and salaries

Some of the goals and considerations for the FY 24-25 Budget are:

- ⇒ Anticipating receipt of \$884,922 in grant funding
- $\Rightarrow$  2% COLA for all employees
- ⇒ Perform job task analysis and salary study for all administrative positions
- ⇒ Addition of Business Intelligence Analyst, and Facilities Maintenance Technician
- ⇒ Replacement of multiple laptops/ipads
- ⇒ Replacement of 2 brush trucks without incurring debt
- ⇒ Purchase of additional flow testing and investigation equipment
- $\Rightarrow$  Purchase of 3 additional cardiac monitors and EMS simulation software
- $\Rightarrow$  Adding 8 airpacks to the agency
- ⇒ Begin Capital Plan Redevelopment and prioritizing

## Greater Naples Fire Rescue District

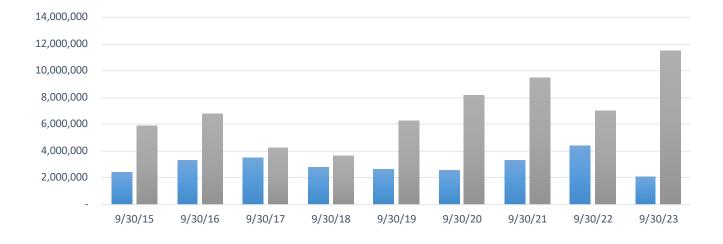
### **Organizational Structure**



#### GNFD Organizational Chart – FY24-25

### Greater Naples Fire Rescue District **GENERAL FUND**

### **Audited Fund Balance**



#### Assigned Fund Balance Unassigned Fund Balance

#### **Fund Balance Appropriations**

Fund Balance Appropriations					
Reserve Type	Beginning Balance	FY25 Appropriations	Ending Balance		
Property Insurance	\$ 1,217,456		\$ 1,217,456		
60 Day Emergency					
Unassigned Reserves	7,036,355	400,000	7,436,355		
Total	\$ 8,253,811	\$400,000	\$ 8,653,811		

#### **TRIM Analysis**

The Truth in Millage (TRIM) process as provided by the Florida Department of Revenue dictates the responsibilities and requirements of the District as it relates to determining proposed tax rates and budgeting. The proposed FY 24-25 budget was prepared maintaining a millage rate of 1.5. The rolled back rate is the millage rate which will provide the same ad valorem tax revenue levied in the prior year. The current year rolled-back millage rate is 1.4029 mills. The proposed rate of 1.5 mills is a 6.92% change from rolled back rate.

Ad Valorem tax accounts for 95% of revenue sources for the Fire District. The projected gross taxable value for Greater Naples Fire Rescue is \$37,415,887,262 which is an 16.49% increase from FY 23-24. It is required that the District budget at least 95% of anticipated ad valorem revenue. The County Tax Collector remits ad valorem that is levied each November 1 as it is collected, with the majority of the revenue being received toward the end of the first quarter of the fiscal year.

2023 GROSS TAXABLE VALUE (FINAL)	2024 GROSS TAXABLE VALUE	DIFFERENCE IN TAXABLE VALUE	2023 AD VALOREM PROCEEDS	2024 AD VALOREM (PROJECTED AT 1.5 MILLS)	DIFFERENCE IN AD VALOREM	PERCENT CHANGE
\$33,636,797,985	\$37,415,887,262	\$3,779,089,277	\$50,455,197	\$56,123,831	\$5,668,634	11.23%

	<u>FY 23-24</u>	PROPOSED FY 24-25
Ad Valorem	\$50,598,561.00	\$56,123,831.00
Less 5%	\$2,529,928.05	\$2,806,191.55
Budgeted Ad Valorem	\$48,068,632.95	\$53,317,639.45

### Greater Naples Fire Rescue District GENERAL FUND

#### **Debt Services**

In 2021, the District entered into a lease agreement with Leasing 2 for five Pierce Saber pumpers in the amount of \$373,750 annually. One of these trucks is Engine 74 and is being paid out of impact fees. In 2022, the District entered a lease agreement with Leasing 2 for five Pierce Saber pumpers in the amount of \$471,724 annually.

In 2022, the District entered into a five-year financing agreement with the Zoll Medical Corporation for the purchase of eight defibrillators and accessories. The terms are five annual payments of \$57,643 totaling \$288,214. In 2024, the District purchased six additional defibrillators for five annual payments of \$58,174.35 totaling \$290,871.74. The District plans to purchase three additional defibrillators in FY 24-25 for four annual payments of \$34,564.

In 2021, the District entered into a \$4,000,000 loan agreement with First Horizon (formerly known as Iberia Bank) for the purchase of 10 acres on White Lake Blvd. The District pays four quarterly payments of approximately \$110,000.

The District has a loan with First Horizon with a fixed interest rate of 3% for the re-financing of an original loan for Stations 72, 73, and Headquarters. The quarterly payments are \$174,181 with a maturity date of March 11, 2026.

	Principal		Interest		Total
FY 24-25 Debt Service Requirements	General Fund	<u>Impact</u>	General Fund	<u>Impact</u>	
Iberia Bank Loan- HQ/ St.73/ St.72	336,855	336,855	11,507	11,507	696,724
1st Horizon-White Lake Property		386,000		55,734	441,734
Leasing 2, Inc- 5 Engines- 1/21/2022	408,409		63,315		471,724
Leasing 2, Inc- 5 Engines- 5/12/2021	260,138	63,271	38,861	11,479	373,749
Zoll Medical - 17 Defibrillators	150,381				150,381
Ladder 21	271,311		78,668		349,979
FY25 Total	1,427,094	786,126	192,351	78,720	2,484,291

# Greater Naples Fire Rescue District GENERAL FUND

	Final Budget FY 23-24	Proposed FY 24-25	Variance- Positive (Negative)
Beginning Fund Balance	\$7,036,355	\$8,253,811	\$1,217,456
Revenue			
All Revenue Sources	\$49,958,492	\$56,708,014	\$6,749,522
Expenditures			
Employee Costs	\$40,247,902	\$45,545,856	\$5,297,954
Outside Services	4,735,365	5,867,030	1,131,665
Materials and Supplies	1,935,819	2,116,259	180,440
Capital Outlay	1,102,951	1,159,425	56,474
Debt Services	1,240,905	1,619,444	378,539
Total Operating Expenditures	\$49,262,942	\$56,308,014	\$7,045,072
Budgeted Revenues Over/(Under) Budgeted Expenditures Other Financing Sources/(Uses)	\$695,550	\$400,000	\$(295,550)
Transfer In from Hydrant Fund	\$521,906	\$ -	\$(521,906)
<b>Appropriations of Reserves</b> Property Insurance	\$1,217,456	\$-	\$(1,217,456)
60 Day Emergency	-	-	-
Unassigned Reserves	-	\$400,000	\$400,000
<b>Total Appropriations of Reserves</b>	\$1,217,456	\$400,000	\$(817,456)
Use of Fund Balance	\$ -	\$ -	\$ -
Ending Fund Balance	\$8,253,811	\$8,653,811	\$400,000
GENERAL FUND BUDGET TOTAL (EXPENDITURES PLUS ENDING FUND	¢57.516.752	\$64.061.925	\$7.445.072

BALANCE)

\$57,516,753 \$64,961,825 \$7,445,072

## Greater Naples Fire Rescue District **IMPACT FEE FUND**

	Final Budget FY 23-24	Proposed FY 24-25	Variance- Positive (Negative)
Beginning Fund Balance	\$ 7,222,53	1 \$ 7,887,590	\$ 665,059
Devenue			
Revenue	¢ 1 500 00	0 \$ 1,800,000	\$ 300,000
Impact Fees Interest Income	\$ 1,500,00 30,00		
interest income	· · · · · · · · · · · · · · · · · · ·		
	\$ 1,530,00	0 \$ 1,950,000	\$ 420,000
Expenditures			
Iberia Bank Facility Loan - Principal	\$ 326,93	6 \$ 336,855	\$ 9,919
Iberia Bank Facility Loan Interest	21,42	6 11,507	(9,919)
White Lake Property Loan - Principal	378,00	0 386,000	8,000
White Lake Property Loan Interest	63,82	9 55,734	(8,095)
Leasing, 2 Inc 5 Engines Principal (#74)	63,27	1 63,315	5 44
Leasing, 2 Inc 5 Engines Interest (#74)	11,47	9 11,479	) –
Station 26 Land Preparation		1,500,000	1,500,000
Training Prop		100,000	100,000
Total Operating Expenditures	\$ 864,94	1 \$ 2,464,890	\$1,599,949
Budgeted Revenues Over/(Under) Budgeted Expenditures	\$ 665,05	9 \$ (514,890)	)\$ (1,179,949 <u>)</u>
Appropriations of Reserves			
Future Projects	\$ 665,05	9 \$ -	\$ (665,059)
Use of Fund Balance	\$	- \$ (514,890)	\$(514,890)
Ending Fund Balance	\$ 7,887,59	0 \$ 7,372,700	\$ (514,890)
IMPACT FEE FUND BUDGET TOTAL (EXPENDITURES PLUS ENDING FUND BALANCE)	\$ 8,752,53	1 \$ 9,837,590	\$ 1,085,059

## Greater Naples Fire Rescue District MM-63 FUND

Proposed FY 24-25

Beginning Fund Balance		_
Revenue		
Intergovernmental Revenue	\$	1,800,000
Intergovernmental Revenue - Contingency		-
All Revenue Sources	\$	1,800,000
Expenditures		
Employee Costs	\$	1,692,050
Outside Services		68,450
Materials and Supplies		21,500
Capital Outlay		18,000
Total Operating Expenditures	\$	1,800,000
Budgeted Revenues Over/(Under) Budgeted Expenditures	\$	-
Use of Fund Balance	\$	,
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Ending Fund Balance	\$	-
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## GENERAL FUND BUDGET TOTAL (EXPENDITURES PLUS ENDING FUND BALANCE)

\$ 1,800,000

### Greater Naples Fire Rescue District OCHOPEE FUND

FY 24-25 **Beginning Fund Balance** Revenue Intergovernmental Revenue \$ 3,688,865 Intergovernmental Revenue - Contingency **All Revenue Sources** \$ 3,688,865 **Expenditures** Employee Costs \$ 3,522,442 **Outside Services** 132,176 Materials and Supplies 34,247 Capital Outlay **Total Operating Expenditures** \$ 3,688,865 **Budgeted Revenues Over/(Under) Budgeted Expenditures** \$ **Use of Fund Balance** \$ **Ending Fund Balance** \$ -

#### GENERAL FUND BUDGET TOTAL (EXPENDITURES PLUS ENDING FUND BALANCE) \$ 3,688,865

Proposed